

Housing Report

MAY 2024



Southeast Michigan

MAY 2024 SEMI HOUSING REPORT

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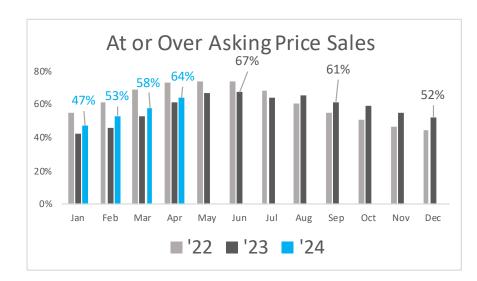


Over-Asking Offers Driving Up Prices

Buyer demand remains strong despite supply, interest rate, price and property tax challenges.

| | SEMI SF 2024 YTD vs Prior Years | | | | | | | | | | |
|----------------|---------------------------------|-----------|-----------|-----------|-----------|-----|------|------|-----|--|--|
| | | 20 | 24 Com | pared | to: | | | | | | |
| | 2024 | '20 | '21 | '22 | '23 | | | | | | |
| YTD Sales | 12,264 | 14,425 | 13,887 | 11,092 | 11,122 | -9% | -23% | -20% | 0% | | |
| Avg Sale Price | \$232,518 | \$270,746 | \$291,382 | \$286,222 | \$306,633 | 32% | 13% | 5% | 7% | | |
| Avg \$/SF | \$136 | \$157 | \$177 | \$173 | \$189 | 39% | 20% | 7% | 9% | | |
| Listings Taken | 16,357 | 18,511 | 19,573 | 17,145 | 16,871 | 3% | -9% | -14% | -2% | | |
| Pend/UC | 12,392 | 16,564 | 15,843 | 13,307 | 13,395 | 8% | -19% | -15% | 1% | | |

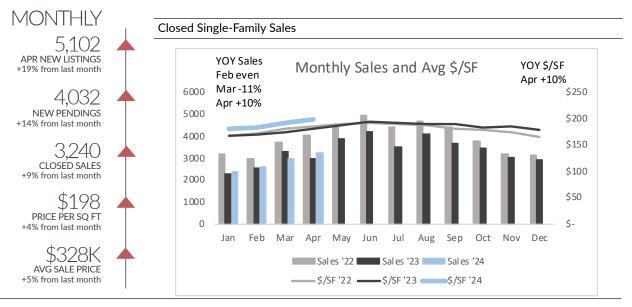
- Sales Even with Last Year
- AVG Sale Price +7%
- Listings Taken -2%
- New Pendings +1%



Buyers are actively competing for listings, with 64% of April's closed sales at or above asking price. This chart reflects sales that went under contract 30 to 45 days earlier. The market is following its usual seasonal pattern, nearing its peak for new listings and offers. Similar to a produce market, as the best listings fade, sales and prices will decline. Great listings will still appear throughout the year, but buyers need to stay vigilant and act quickly.



SEMI 5-County Summary

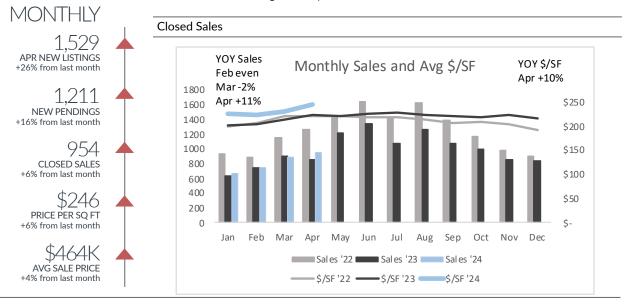


| | | All Drice Dange | | | |
|------------------------------|----------------|-----------------|----------------|---------------------------------------|-----------|
| | | All Price Range | 5 | | |
| | Feb '24 | Mar '24 | Apr '24 | YTD | |
| | 0.045 | 4.070 | · | | (+/-) |
| Listings Taken | 3,815 2,949 | 4,272 3,524 | 5,102 4.032 | | -1% 1% |
| New Pendings Closed Sales | 2,949 2,566 | 3,524 2.959 | 4,032 3,240 | · · · · · · · · · · · · · · · · · · · | 0% |
| Price/SF | 2,366 \$181 | 2,737 \$191 | \$198 | · · · · · · · · · · · · · · · · · · · | 9% |
| Avg Price | \$289,807 | \$310,934 | \$327,857 | \$286,222 \$306,633 | 7% |
| | | <\$250k | | | |
| | Feb '24 | Mar '24 | Apr'24 | YTD | |
| | Feb 24 | Ivial 24 | Apr 24 | '23 '24 | (+/-) |
| Listings Taken | 2,036 | 2,086 | 2,274 | · · · · · · · · · · · · · · · · · · · | -5% |
| New Pendings | 1,508 | 1,719 | 1,865 | | -4% |
| Closed Sales | 1,346 | 1,462 | 1,450 | · · · · · · · · · · · · · · · · · · · | -6% |
| Price/SF | \$122 | \$127 | \$127 | \$122 \$125 | 2% |
| | | \$250k-\$500k | | | |
| | Feb '24 | Mar '24 | Apr '24 | YTD '23 '24 | (+/-) |
| Listings Taken | 1,223 | 1,442 | 1,831 | -, | 1% |
| New Pendings | 1,051 | 1,277 | 1,494 | ., | 4% |
| Closed Sales | 874 | 1,055 | 1,273 | · · · · · · · · · · · · · · · · · · · | 3% |
| Price/SF | \$199 | \$201 | \$204 | \$184 \$200 | 9% |
| | | >\$500k | | | |
| | Feb '24 | Mar '24 | Apr '24 | YTD '23 '24 | (+/-) |
| Listings Taken | 556 | 744 | 997 | | 5% |
| New Pendings | 390 | 528 | 673 | · · · · · · · · · · · · · · · · · · · | 19% |
| Closed Sales | 346 | 442 | 517 | 1,281 1,577 | 23% |
| Price/SF | \$246 | \$259 | \$268 | \$240 \$259 | 8% |



Oakland County

Single-Family Homes

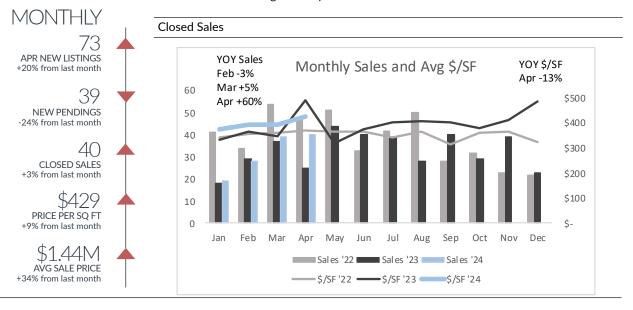


| | | All Price Range | S | | | | |
|----------------|-------------|-----------------|-----------|-----------|-----------|-------|--|
| | F - l- 10.4 | M104 | A 10 4 | | YTD | | |
| | Feb '24 | Mar '24 | Apr '24 | '23 | '24 | (+/-) | |
| Listings Taken | 995 | 1,211 | 1,529 | 4,865 | 4,781 | -2% | |
| New Pendings | 876 | 1,041 | 1,211 | 3,811 | 3,945 | 4% | |
| Closed Sales | 749 | 896 | 954 | 3,164 | 3,260 | 3% | |
| Price/SF | \$224 | \$232 | \$246 | \$212 | \$233 | 10% | |
| Avg Price | \$417,767 | \$448,180 | \$464,471 | \$413,384 | \$443,895 | 7% | |
| | | <\$300k | | | | | |
| | Feb '24 | Mar '24 | A 10.4 | | YTD | | |
| | Feb 24 | Mar 24 | Apr '24 | '23 | '24 | (+/-) | |
| Listings Taken | 361 | 430 | 433 | 1,709 | 1,597 | -7% | |
| New Pendings | 330 | 398 | 412 | 1,565 | 1,472 | -6% | |
| Closed Sales | 291 | 332 | 330 | 1,368 | 1,226 | -10% | |
| Price/SF | \$170 | \$171 | \$183 | \$167 | \$173 | 4% | |
| \$300k-\$800k | | | | | | | |
| | Feb '24 | Mar '24 | A 10 4 | | YTD | | |
| | Feb 24 | Mar 24 | Apr '24 | '23 | '24 | (+/-) | |
| Listings Taken | 485 | 622 | 890 | 2,523 | 2,515 | 0% | |
| New Pendings | 470 | 550 | 681 | 1,954 | 2,130 | 9% | |
| Closed Sales | 415 | 474 | 537 | 1,570 | 1,754 | 12% | |
| Price/SF | \$222 | \$223 | \$230 | \$204 | \$223 | 9% | |
| | | >\$800k | | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | YTD | | |
| = . | | | ' | '23 | '24 | (+/-) | |
| Listings Taken | 149 | 159 | 206 | 633 | 669 | 6% | |
| New Pendings | 76 | 93 | 118 | 292 | 343 | 17% | |
| Closed Sales | 43 | 90 | 87 | 226 | 280 | 24% | |
| Price/SF | \$346 | \$333 | \$370 | \$325 | \$346 | 6% | |



Birm/Bloom Hills

Single-Family Homes

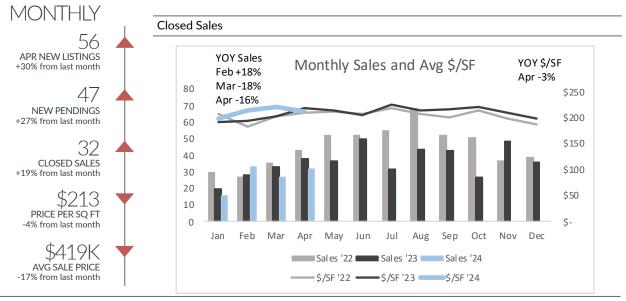


| | | All Price Rang | es | | | | | |
|----------------|-----------|----------------|-------------|-------------|-------------|-------|--|--|
| | F-1-104 | N410.4 | A 10.4 | | YTD | | | |
| | Feb '24 | Mar '24 | Apr '24 | '23 | '24 | (+/-) | | |
| Listings Taken | 66 | 61 | 73 | 242 | 249 | 3% | | |
| New Pendings | 42 | 51 | 39 | 127 | 160 | 26% | | |
| Closed Sales | 28 | 39 | 40 | 109 | 126 | 16% | | |
| Price/SF | \$395 | \$395 | \$429 | \$384 | \$403 | 5% | | |
| Avg Price | \$986,821 | \$1,074,263 | \$1,437,358 | \$1,058,063 | \$1,222,412 | 16% | | |
| <\$700k | | | | | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | YTD | | | |
| | | | · · | '23 | | (+/-) | | |
| Listings Taken | 15 | 18 | 13 | 65 | 59 | -9% | | |
| New Pendings | 21 | 16 | 10 | 53 | 60 | 13% | | |
| Closed Sales | 15 | 15 | 10 | 47 | 47 | 0% | | |
| Price/SF | \$344 | \$316 | \$356 | \$281 | \$334 | 19% | | |
| | | \$700k-\$1.4n | n | | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | YTD | | | |
| | rep 24 | Mai 24 | Apr 24 | '23 | '24 | (+/-) | | |
| Listings Taken | 16 | 19 | 40 | 76 | 87 | 14% | | |
| New Pendings | 14 | 16 | 19 | 44 | 54 | 23% | | |
| Closed Sales | 6 | 16 | 15 | 37 | 42 | 14% | | |
| Price/SF | \$328 | \$349 | \$352 | \$340 | \$341 | 0% | | |
| | | >\$1.4m | | | | | | |
| | F-I- 104 | NA10.4 | A 10 A | | YTD | | | |
| | Feb '24 | Mar '24 | Apr '24 | '23 | '24 | (+/-) | | |
| Listings Taken | 35 | 24 | 20 | 101 | 103 | 2% | | |
| New Pendings | 7 | 19 | 10 | 30 | 46 | 53% | | |
| Closed Sales | 7 | 8 | 15 | 25 | 37 | 48% | | |
| Price/SF | \$466 | \$501 | \$483 | \$480 | \$468 | -3% | | |



Clarkston

Single-Family Homes

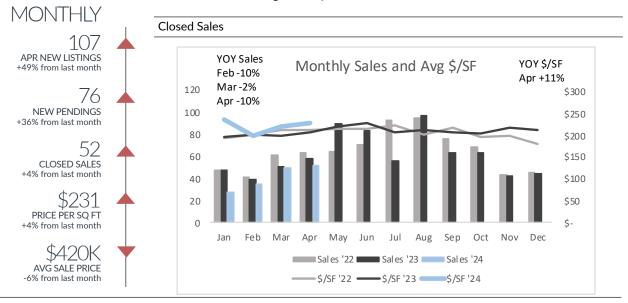


| | | All Price Range | es | | | | |
|----------------|-----------|-----------------|-----------|-----------|-----------|-------|--|
| | Feb '24 | Mar '24 | Apr '24 | | YTD | | |
| | | = . | · · | '23 | '24 | (+/-) | |
| Listings Taken | 35 | 43 | 56 | 184 | 168 | -9% | |
| New Pendings | 27 | 37 | 47 | 146 | 141 | -3% | |
| Closed Sales | 33 | 27 | 32 | 119 | 108 | -9% | |
| Price/SF | \$214 | \$221 | \$213 | \$204 | \$213 | 4% | |
| Avg Price | \$453,337 | \$502,718 | \$418,791 | \$451,612 | \$462,190 | 2% | |
| | | <\$300k | | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | YTD | | |
| | Feb 24 | Mai 24 | Apr 24 | '23 | '24 | (+/-) | |
| Listings Taken | 3 | 6 | 10 | 41 | 27 | -34% | |
| New Pendings | 1 | 7 | 10 | 39 | 26 | -33% | |
| Closed Sales | 7 | 6 | 2 | 36 | 21 | -42% | |
| Price/SF | \$199 | \$184 | \$222 | \$177 | \$182 | 3% | |
| \$300k-\$600k | | | | | | | |
| | F-I- 10.4 | NA104 | A 10 4 | | YTD | | |
| | Feb '24 | Mar '24 | Apr '24 | '23 | '24 | (+/-) | |
| Listings Taken | 26 | 31 | 35 | 98 | 104 | 6% | |
| New Pendings | 20 | 27 | 29 | 77 | 88 | 14% | |
| Closed Sales | 18 | 16 | 26 | 58 | 67 | 16% | |
| Price/SF | \$205 | \$205 | \$204 | \$191 | \$205 | 7% | |
| | | >\$600k | | | | | |
| | F-I- 10.4 | M10.4 | A 10 4 | | YTD | | |
| | Feb '24 | Mar '24 | Apr '24 | '23 | '24 | (+/-) | |
| Listings Taken | 6 | 6 | 11 | 45 | 37 | -18% | |
| New Pendings | 6 | 3 | 8 | 30 | 27 | -10% | |
| Closed Sales | 8 | 5 | 4 | 25 | 20 | -20% | |
| Price/SF | \$233 | \$272 | \$258 | \$239 | \$243 | 2% | |



Commerce/White Lake

Single-Family Homes

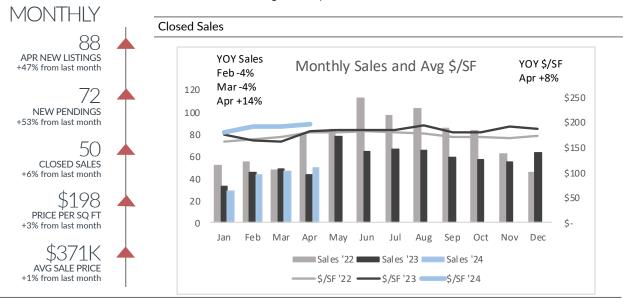


| | | All Price Range | ?S | | | |
|----------------|-------------|-----------------|-----------|-----------|-----------|-------|
| | Feb '24 | Mar '24 | Apr '24 | | YTD | |
| | | = . | | '23 | | (+/-) |
| Listings Taken | 48 | 72 | 107 | 309 | 281 | -9% |
| New Pendings | 41 | 56 | 76 | 232 | 210 | -9% |
| Closed Sales | 35 | 50 | 52 | 196 | 165 | -16% |
| Price/SF | \$201 | \$222 | \$231 | \$203 | • | 10% |
| Avg Price | \$414,000 | \$447,093 | \$420,346 | \$398,768 | \$430,511 | 8% |
| | | <\$300k | | | | |
| | Feb '24 | Mar '24 | Apr '24 | 10.6 | YTD | 4. () |
| | 40 | 0.4 | | '23 | | (+/-) |
| Listings Taken | 12 | 21 | 15 | 78 | 61 | -22% |
| New Pendings | 10 | 18 | 16 | 62 | 55 | -11% |
| Closed Sales | 9 | 12 | 14 | 69 | 42 | -39% |
| Price/SF | \$168 | \$189 | \$201 | \$188 | \$196 | 4% |
| | | \$300k-\$600k | | | | |
| | Feb '24 | Mar '24 | A 10 A | | YTD | |
| | Feb 24 | Mar 24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 26 | 40 | 64 | 175 | 162 | -7% |
| New Pendings | 24 | 33 | 43 | 135 | 122 | -10% |
| Closed Sales | 21 | 27 | 31 | 100 | 96 | -4% |
| Price/SF | \$208 | \$224 | \$222 | \$196 | \$218 | 12% |
| | | >\$600k | | | | |
| | F - I- 10.4 | M104 | A 10 A | | YTD | |
| | Feb '24 | Mar '24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 10 | 11 | 28 | 56 | 58 | 4% |
| New Pendings | 7 | 5 | 17 | 35 | 33 | -6% |
| Closed Sales | 5 | 11 | 7 | 27 | 27 | 0% |
| Price/SF | \$207 | \$235 | \$276 | \$239 | \$248 | 4% |



Farmington/Farm Hills

Single-Family Homes



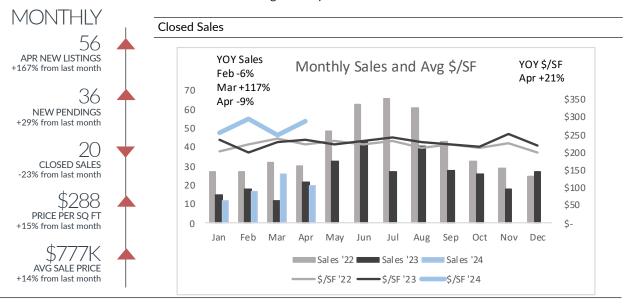
| | | All Price Range | !S | | | | | |
|------------------------------|-----------|-----------------|-----------|-------|------------|-----------|-------------|--|
| | Feb '24 | Mar '24 | A 10 4 | | YTD | | | |
| | FeD 24 | Mar 24 | Apr '24 | | '23 | '24 | (+/-) | |
| Listings Taken | 62 | 60 | 88 | | 251 | 252 | 0% | |
| New Pendings | 51 | 47 | 72 | | 215 | 211 | -2% | |
| Closed Sales | 44 | 47 | 50 | | 172 | 170 | -1% | |
| Price/SF | \$192 | \$192 | \$198 | | 171 | \$192 | 12% | |
| Avg Price | \$411,095 | \$366,358 | \$370,865 | \$354 | ,668 | \$377,334 | 6% | |
| <\$250k | | | | | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | | YTD | | |
| | 40 | | · | | '23 | '24 | (+/-) | |
| Listings Taken | 13 | 9 | 22 | | 42 | 52 | 24% | |
| New Pendings Closed Sales | 7 4 | 8 | 15 9 | | 34 36 | 35 26 | 3% -28% | |
| Price/SF | \$178 | 6 \$167 | \$163 | d | 36 3142 | \$166 | -26% 17% | |
| PIICE/3F | \$170 | • | • | 4 | 142 | \$100 | 1770 | |
| | | \$250k-\$500k | | | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | | YTD | | |
| | | = . | · | | '23 | '24 | (+/-) | |
| Listings Taken | 44 | 41 | 51 | | 156 | 165 | 6% | |
| New Pendings | 38 | 30 | 47 | | 150 | 143 | -5% | |
| Closed Sales | 27 | 34 | 31 | | 118 | 110 | -7% | |
| Price/SF | \$193 | \$191 | \$203 | \$ | 173 | \$192 | 11% | |
| | | >\$500k | | | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | | YTD | | |
| | | | · | | '23 | '24 | (+/-) | |
| Listings Taken | 5 | 10 | 15 | | 53 | 35 | -34% | |
| New Pendings | 6 | 9 | 10 | | 31 | 33 | 6% | |
| Closed Sales | 13 | . 7 | . 10 | 1 . | 18 | . 34 | 89% | |
| Price/SF | \$192 | \$203 | \$202 | \$ | 187 | \$200 | 7% | |



MAY 2024 SEMI HOUSING REPORT

Novi

Single-Family Homes

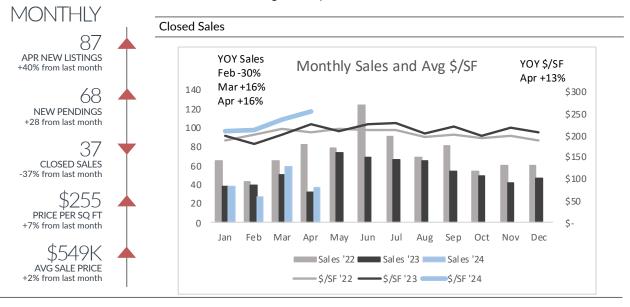


| | | All Price Range | S | | | | |
|----------------|-----------|-----------------|-----------|-----------|-----------|-------|--|
| | E 1 104 | NA 104 | A 10.4 | | YTD | | |
| | Feb '24 | Mar '24 | Apr '24 | '23 | '24 | (+/-) | |
| Listings Taken | 23 | 21 | 56 | 108 | 131 | 21% | |
| New Pendings | 22 | 28 | 36 | 85 | 111 | 31% | |
| Closed Sales | 17 | 26 | 20 | 67 | 75 | 12% | |
| Price/SF | \$296 | \$251 | \$288 | \$226 | \$273 | 20% | |
| Avg Price | \$863,765 | \$680,775 | \$776,708 | \$631,115 | \$746,864 | 18% | |
| | | <\$350k | | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | YTD | | |
| | Feb 24 | Mar 24 | Apr 24 | '23 | '24 | (+/-) | |
| Listings Taken | 3 | 5 | 6 | 10 | 16 | 60% | |
| New Pendings | - | 4 | 7 | 9 | 13 | 44% | |
| Closed Sales | 2 | 2 | 2 | 6 | 7 | 17% | |
| Price/SF | \$195 | \$100 | \$207 | \$171 | \$174 | 1% | |
| \$350k-\$700k | | | | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | YTD | | |
| | ren 24 | Mai 24 | Apr 24 | '23 | '24 | (+/-) | |
| Listings Taken | 9 | 10 | 30 | 64 | 62 | -3% | |
| New Pendings | 12 | 14 | 20 | 57 | 59 | 4% | |
| Closed Sales | 10 | 13 | 8 | 45 | 37 | -18% | |
| Price/SF | \$222 | \$237 | \$270 | \$203 | \$243 | 20% | |
| | | >\$700k | | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | YTD | | |
| | 1 ED 24 | ivial 24 | Арт 24 | '23 | '24 | (+/-) | |
| Listings Taken | 11 | 6 | 20 | 34 | 53 | 56% | |
| New Pendings | 10 | 10 | 9 | 19 | 39 | 105% | |
| Closed Sales | 5 | 11 | 10 | 16 | 31 | 94% | |
| Price/SF | \$388 | \$272 | \$304 | \$281 | \$302 | 8% | |



Rochester/Roch Hills

Single-Family Homes

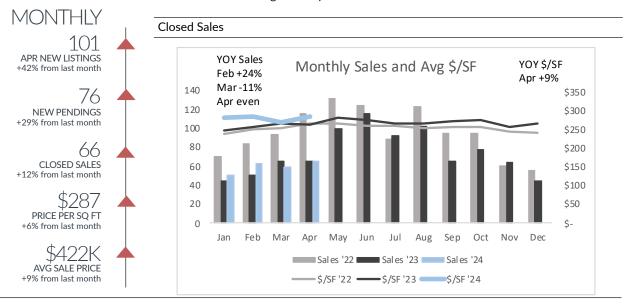


| | | All Price Range | ?S | | | |
|----------------|-----------|-----------------|------------|-----------|-----------|-------|
| | Feb '24 | Mar '24 | Apr '24 | | YTD | |
| | | — . | · | '23 | '24 | (+/-) |
| Listings Taken | 42 | 62 | 87 | 266 | 254 | -5% |
| New Pendings | 46 | 53 | 68 | 212 | 207 | -2% |
| Closed Sales | 28 | 59 | 37 | 161 | 163 | 1% |
| Price/SF | \$213 | \$237 | \$255 | \$202 | \$231 | 14% |
| Avg Price | \$441,193 | \$539,122 | \$548,703 | \$470,859 | \$506,196 | 8% |
| | | <\$300k | | | | |
| | Feb '24 | Mar '24 | Apr'24 | | YTD | |
| | Feb 24 | Mai 24 | Арт 24 | '23 | '24 | (+/-) |
| Listings Taken | 4 | 5 | 10 | 43 | 27 | -37% |
| New Pendings | 6 | 4 | 12 | 41 | 30 | -27% |
| Closed Sales | 6 | 6 | 5 | 29 | 21 | -28% |
| Price/SF | \$170 | \$209 | \$248 | \$181 | \$200 | 11% |
| | | \$300k-\$600k | | | | |
| | F 1 10.4 | | 4 10.4 | | YTD | |
| | Feb '24 | Mar '24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 30 | 35 | 43 | 143 | 136 | -5% |
| New Pendings | 30 | 35 | 38 | 126 | 129 | 2% |
| Closed Sales | 17 | 36 | 22 | 104 | 105 | 1% |
| Price/SF | \$213 | \$227 | \$223 | \$191 | \$215 | 13% |
| | | >\$600k | | | | |
| | Feb '24 | Mar '24 | A = = 10.4 | | YTD | |
| | Feb 24 | Mar 24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 8 | 22 | 34 | 80 | 91 | 14% |
| New Pendings | 10 | 14 | 18 | 45 | 48 | 7% |
| Closed Sales | 5 | 17 | 10 | 28 | 37 | 32% |
| Price/SF | \$232 | \$254 | \$298 | \$238 | \$266 | 12% |



Royal Oak

Single-Family Homes



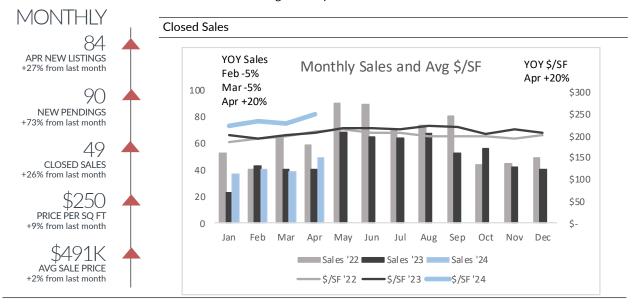
| Feb '24 | | | All Price Range | S | |
|--|----------------|----------|-----------------|----------|----------------|
| Listings Taken 58 71 101 338 308 -9% New Pendings 68 59 76 288 274 -5% Closed Sales 63 59 66 228 239 5% Price/SF \$286 \$272 \$287 \$260 \$282 8% Avg Price \$439,651 \$386,881 \$421,532 \$381,190 \$420,879 10% | | Feb '24 | Mar '24 | Apr '24 | |
| New Pendings | Listings Taken | 50 | 71 | 101 | |
| Closed Sales 63 59 66 228 239 5% Price/SF \$286 \$272 \$287 \$260 \$282 8% Avg Price \$439,651 \$386,881 \$421,532 \$381,190 \$420,879 10% \$439,651 \$386,881 \$421,532 \$381,190 \$420,879 10% \$420,879 | | | . – | | |
| Price/SF \$286 \$272 \$287 \$260 \$282 8% Avg Price \$439,651 \$386,881 \$421,532 \$381,190 \$420,879 10% < \$300k | • | | | | |
| Avg Price \$439,651 \$386,881 \$421,532 \$381,190 \$420,879 10% | | | | | |
| Feb '24 Mar '24 Apr '24 | | | | • | |
| Feb '24 Mar '24 Apr '24 '23 '24 (+/-) | | | <\$300k | | |
| Listings Taken 18 19 22 105 86 -18% New Pendings 16 17 22 109 79 -28% Closed Sales 13 15 15 85 60 -29% Price/SF \$250 \$241 \$240 \$227 \$234 3% \$300k-\$450k \$\$ Feb '24 | | Feb 12/1 | Mar '24 | Apr 121 | |
| New Pendings 16 17 22 109 79 -28% Closed Sales 13 15 15 85 60 -29% \$300k-\$450k Feb '24 Mar '24 Apr '24 YTD YTD Listings Taken 30 34 54 128 151 18% New Pendings 40 29 40 114 136 19% Closed Sales 28 32 34 102 114 12% Price/SF \$276 \$279 \$292 \$264 \$285 8% >\$450k Feb '24 Mar '24 Apr '24 '23 '24 (+/-) | | | | • | |
| Closed Sales 13 15 15 85 60 -29% Price/SF \$250 \$241 \$240 \$227 \$234 3% \$300k-\$450k \$250 \$241 \$240 \$227 \$234 3% \$300k-\$450k \$250 \$250 \$241 \$240 \$250 \$250 \$250 \$250 \$250 \$250 \$250 \$25 | • | == | =- | | |
| Price/SF \$250 \$241 \$240 \$227 \$234 3% \$300k-\$450k Feb '24 Mar '24 Apr '24 '23 '24 (+/-) Listings Taken 30 34 54 128 151 18% New Pendings 40 29 40 114 136 19% Closed Sales 28 32 34 102 114 12% Price/SF \$276 \$279 \$292 \$264 \$285 8% >\$450k Feb '24 Mar '24 Apr '24 '23 '24 (+/-) | • | | =: | | |
| \$300k-\$450k Feb '24 Mar '24 Apr '24 '23 '24 (+/-) Listings Taken 30 34 54 128 151 18% New Pendings 40 29 40 114 136 19% Closed Sales 28 32 34 102 114 12% Price/SF \$276 \$279 \$292 \$264 \$285 8% Feb '24 Mar '24 Apr '24 '23 '24 (+/-) | | | | | |
| Feb '24 Mar '24 Apr '24 | Price/SF | \$250 | \$241 | \$240 | \$227 \$234 3% |
| Feb '24 Mar '24 Apr '24 '23 '24 (+/-) Listings Taken 30 34 54 128 151 18% New Pendings 40 29 40 114 136 19% Closed Sales 28 32 34 102 114 12% Price/SF \$276 \$279 \$292 \$264 \$285 8% September 24 Apr '24 '23 '24 (+/-) Feb '24 Mar '24 Apr '24 '23 '24 (+/-) | | | \$300k-\$450k | | |
| Listings Taken 30 34 54 128 151 18% New Pendings 40 29 40 114 136 19% Closed Sales 28 32 34 102 114 12% Price/SF \$276 \$279 \$292 \$264 \$285 8% \$\infty\cdot\cdot\cdot\cdot\cdot\cdot\cdot\cdot | | Feb 12/1 | Mar '24 | Apr 12/1 | |
| New Pendings 40 29 40 114 136 19% Closed Sales 28 32 34 102 114 12% Price/SF \$276 \$279 \$292 \$264 \$285 8% >\$450k Feb '24 Mar '24 Apr '24 '23 '24 (+/-) | | | | | |
| Closed Sales 28 32 34 102 114 12% Price/SF \$276 \$279 \$292 \$264 \$285 8% >\$450k Feb '24 Mar '24 Apr '24 '23 '24 (+/-) | | | | • . | |
| Price/SF \$276 \$279 \$292 \$264 \$285 8% >\$450k Feb '24 Mar '24 Apr '24 '23 '24 (+/-) | • | | | | 11. |
| >\$450k Feb '24 Mar '24 Apr '24 '23 '24 (+/-) | | | | | |
| Feb '24 Mar '24 Apr '24 '23 '24 (+/-) | Price/SF | \$276 | \$279 | \$292 | \$264 \$285 8% |
| Feb '24 Mar '24 Apr '24 '23 '24 (+/-) | | | >\$450k | | |
| · · / | | Feb '24 | Mar '24 | Apr '24 | |
| Listings ranch 10 10 23 103 /1 -32/6 | Lictings Takon | 10 | 10 | 25 | , · , |
| New Pendings 12 13 14 65 59 -9% | | | | | |
| Closed Sales 22 12 17 41 65 59% | • | | | | |
| Price/SF \$305 \$279 \$300 \$286 \$300 5% | | | | | |



MAY 2024 SEMI HOUSING REPORT

Troy

Single-Family Homes

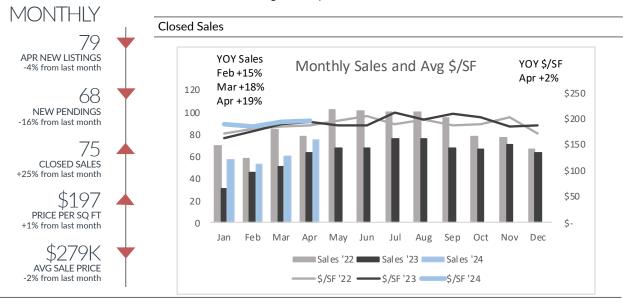


| | | All Price Range | S | | | | | |
|----------------|-----------|-----------------|-----------|-----------|-----------|-------|--|--|
| | Feb '24 | Mar '24 | Apr '24 | | YTD | | | |
| | Feb 24 | Mar 24 | Apr 24 | '23 | '24 | (+/-) | | |
| Listings Taken | 45 | 66 | 84 | 230 | 257 | 12% | | |
| New Pendings | 41 | 52 | 90 | 189 | 225 | 19% | | |
| Closed Sales | 41 | 39 | 49 | 148 | 166 | 12% | | |
| Price/SF | \$234 | \$230 | \$250 | \$202 | \$236 | 17% | | |
| Avg Price | \$458,839 | \$482,916 | \$490,794 | \$456,857 | \$484,748 | 6% | | |
| | | <\$300k | | | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | YTD | | | |
| | 1 CD 24 | Iviai 24 | Apr 24 | '23 | '24 | (+/-) | | |
| Listings Taken | 12 | 12 | 6 | 35 | 42 | 20% | | |
| New Pendings | 8 | 8 | 7 | 28 | 37 | 32% | | |
| Closed Sales | 11 | 8 | 4 | 26 | 29 | 12% | | |
| Price/SF | \$201 | \$212 | \$245 | \$186 | \$219 | 18% | | |
| \$300k-\$600k | | | | | | | | |
| | Feb '24 | Mar '24 | A 10.4 | | YTD | | | |
| | Feb 24 | Mar 24 | Apr '24 | '23 | '24 | (+/-) | | |
| Listings Taken | 18 | 34 | 39 | 141 | 113 | -20% | | |
| New Pendings | 23 | 29 | 37 | 122 | 106 | -13% | | |
| Closed Sales | 19 | 21 | 32 | 92 | 92 | 0% | | |
| Price/SF | \$232 | \$216 | \$228 | \$196 | \$223 | 13% | | |
| | >\$600k | | | | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | YTD | | | |
| | | = . | • | '23 | '24 | (+/-) | | |
| Listings Taken | 15 | 20 | 39 | 54 | 102 | 89% | | |
| New Pendings | 10 | 15 | 46 | 39 | 82 | 110% | | |
| Closed Sales | 11 | 10 | 13 | 30 | 45 | 50% | | |
| Price/SF | \$250 | \$254 | \$288 | \$218 | \$256 | 17% | | |



Waterford

Single-Family Homes

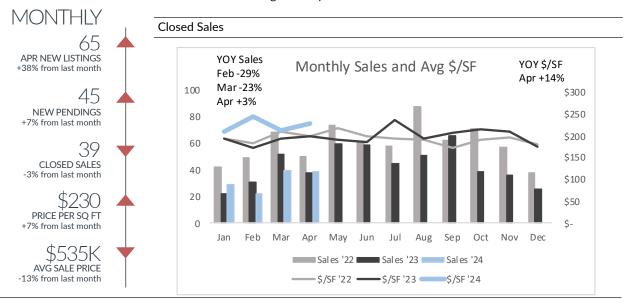


| | | All Price Range | S | | | |
|----------------|-------------|-----------------|-----------|-----------|-----------|-------|
| | F - I- 10.4 | M104 | A 10 4 | | YTD | |
| | Feb '24 | Mar '24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 68 | 82 | 79 | 257 | 290 | 13% |
| New Pendings | 59 | 81 | 68 | 215 | 270 | 26% |
| Closed Sales | 53 | 60 | 75 | 191 | 245 | 28% |
| Price/SF | \$186 | \$194 | \$197 | \$183 | \$192 | 5% |
| Avg Price | \$265,257 | \$285,808 | \$278,743 | \$273,802 | \$281,282 | 3% |
| | | <\$200k | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | YTD | |
| | Feb 24 | Mai 24 | Арт 24 | '23 | '24 | (+/-) |
| Listings Taken | 13 | 15 | 9 | 62 | 51 | -18% |
| New Pendings | 11 | 14 | 12 | 53 | 53 | 0% |
| Closed Sales | 13 | 7 | 15 | 50 | 46 | -8% |
| Price/SF | \$148 | \$148 | \$150 | \$139 | \$151 | 9% |
| | | \$200k-\$350k | | | | |
| | F - I- 10.4 | M104 | A 10 4 | | YTD | |
| | Feb '24 | Mar '24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 39 | 49 | 47 | 135 | 171 | 27% |
| New Pendings | 36 | 53 | 37 | 129 | 165 | 28% |
| Closed Sales | 34 | 39 | 52 | 115 | 160 | 39% |
| Price/SF | \$188 | \$188 | \$197 | \$177 | \$187 | 6% |
| | | >\$350k | | | | |
| | Feb '24 | Mar '24 | A 10.4 | | YTD | |
| | reb 24 | Iviar 24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 16 | 18 | 23 | 60 | 68 | 13% |
| New Pendings | 12 | 14 | 19 | 33 | 52 | 58% |
| Closed Sales | 6 | 14 | 8 | 26 | 39 | 50% |
| Price/SF | \$217 | \$218 | \$250 | \$245 | \$231 | -6% |



West Bloomfield

Single-Family Homes

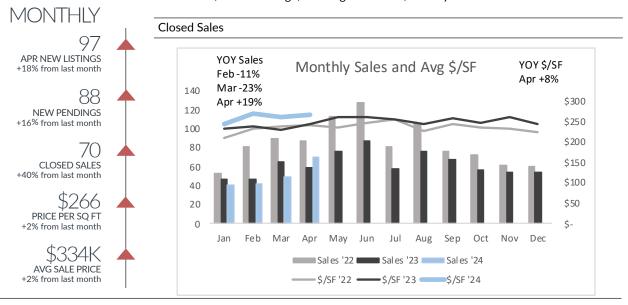


| | | All Price Range | S | | | |
|----------------|-----------|-----------------|-----------|-----------|-----------|-------|
| | Feb '24 | Mar '24 | Apr '24 | | YTD | |
| | | | · · | '23 | '24 | (+/-) |
| Listings Taken | 44 | 47 | 65 | 253 | 208 | -18% |
| New Pendings | 35 | 42 | 45 | 183 | 154 | -16% |
| Closed Sales | 22 | 40 | 39 | 143 | 130 | -9% |
| Price/SF | \$245 | \$214 | \$230 | \$192 | \$223 | 16% |
| Avg Price | \$613,591 | \$617,330 | \$534,513 | \$503,710 | \$569,053 | 13% |
| | | <\$300k | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | YTD | |
| | I CD Z- | Ividi Z | Apr Z= | '23 | '24 | (+/-) |
| Listings Taken | 4 | 7 | 5 | 20 | 21 | 5% |
| New Pendings | 3 | 4 | 5 | 21 | 16 | -24% |
| Closed Sales | 2 | 2 | 6 | 22 | 14 | -36% |
| Price/SF | \$252 | \$203 | \$208 | \$164 | \$199 | 21% |
| | | \$300k-\$600k | | | | |
| | F 1 10.4 | 14 104 | | | YTD | |
| | Feb '24 | Mar '24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 21 | 28 | 37 | 172 | 115 | -33% |
| New Pendings | 21 | 26 | 24 | 127 | 91 | -28% |
| Closed Sales | 14 | 27 | 18 | 94 | 81 | -14% |
| Price/SF | \$182 | \$175 | \$208 | \$167 | \$184 | 10% |
| | | >\$600k | | | | |
| | Feb '24 | Mar '24 | Anr 121 | | YTD | |
| | reb 24 | IVIAT Z4 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 19 | 12 | 23 | 61 | 72 | 18% |
| New Pendings | 11 | 12 | 16 | 35 | 47 | 34% |
| Closed Sales | 6 | 11 | 15 | 27 | 35 | 30% |
| Price/SF | \$348 | \$278 | \$252 | \$263 | \$289 | 10% |



West Woodward Corridor

Ferndale, Pleasant Ridge, Huntington Woods, Berkley

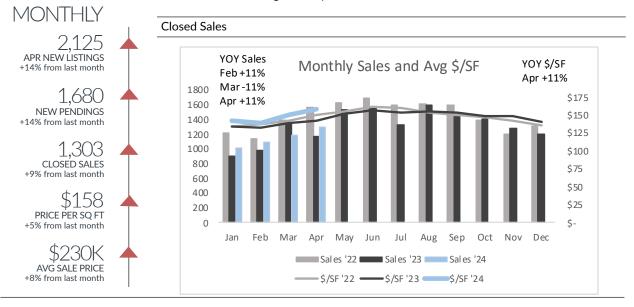


| | | All Price Range | ıc | | | | |
|--------------------------------|-------------|------------------|------------|---|------------|------------|--------------|
| | | All Frice Natige | : 3 | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | 100 | YTD | (. () |
| Listin on Talean | 60 | 82 | 97 | | '23 284 | '24 280 | (+/-) -1% |
| Listings Taken New Pendings | 40 | 62 76 | 97 88 | | 255 255 | 250 250 | -1% -2% |
| Closed Sales | 42 | 50 | 70 | | 218 | 203 | -7% |
| Price/SF | \$269 | \$262 | \$266 | | \$237 | \$261 | 10% |
| Avg Price | \$384,690 | \$326,813 | \$334,276 | ! | \$305,585 | \$343,418 | 12% |
| | | <\$200k | | | | | |
| | Feb '24 | Mar '24 | A 12.4 | | | YTD | |
| | Feb 24 | Mar 24 | Apr '24 | | '23 | '24 | (+/-) |
| Listings Taken | 8 | 21 | 3 | | 50 | 39 | -22% |
| New Pendings | 6 | 12 | 9 | | 45 | 38 | -16% |
| Closed Sales | 9 | 10 | 10 | | 41 | . 36 | -12% |
| Price/SF | \$201 | \$196 | \$191 | | \$181 | \$187 | 4% |
| | | \$200k-\$350k | | | | | |
| | F - l- 10.4 | M104 | A 10 4 | | | YTD | |
| | Feb '24 | Mar '24 | Apr '24 | | '23 | '24 | (+/-) |
| Listings Taken | 26 | 33 | 57 | | 135 | 133 | -1% |
| New Pendings | 21 | 39 | 47 | | 137 | 124 | -9% |
| Closed Sales | 12 | 21 | 36 | | 115 | 91 | -21% |
| Price/SF | \$257 | \$256 | \$257 | | \$232 | \$251 | 8% |
| | | >\$350k | | | | | |
| | Feb '24 | Mar '24 | Apr'24 | | | YTD | |
| | | | · | | '23 | '24 | (+/-) |
| Listings Taken | 26 | 28 | 37 | | 99 | 108 | 9% |
| New Pendings | 13 | 25 | 32 | | 73 | 88 | 21% |
| Closed Sales | 21 | 19 | 24 | | 62 | 76 | 23% |
| Price/SF | \$287 | \$285 | \$290 | | \$260 | \$286 | 10% |



Wayne County

Single-Family Homes

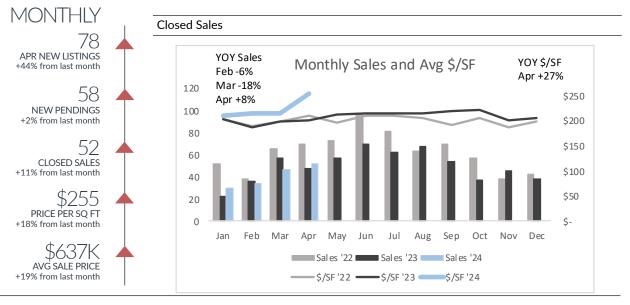


| | | All Price Range | S | | | | |
|----------------|-----------|-----------------|-----------|------|-------|-----------|-------|
| | F 1 104 | NA 104 | A 10.4 | | | YTD | |
| | Feb '24 | Mar '24 | Apr '24 | | '23 | '24 | (+/-) |
| Listings Taken | 1,854 | 1,862 | 2,125 | | 7,430 | 7,622 | 3% |
| New Pendings | 1,241 | 1,476 | 1,680 | | 5,291 | 5,582 | 5% |
| Closed Sales | 1,095 | 1,197 | 1,303 | | 4,425 | 4,614 | 4% |
| Price/SF | \$140 | \$150 | \$158 | | \$138 | \$148 | 8% |
| Avg Price | \$189,891 | \$212,390 | \$230,185 | \$19 | 8,756 | \$208,853 | 5% |
| | | <\$200k | | | | | |
| | Feb '24 | Mar '24 | A 10.4 | | | YTD | |
| | Feb 24 | Mar 24 | Apr '24 | | '23 | '24 | (+/-) |
| Listings Taken | 1,193 | 1,148 | 1,247 | | 5,041 | 4,824 | -4% |
| New Pendings | 750 | 871 | 966 | | 3,357 | 3,347 | 0% |
| Closed Sales | 695 | 711 | 702 | | 2,809 | 2,732 | -3% |
| Price/SF | \$92 | \$98 | \$94 | | \$95 | \$95 | 0% |
| | | \$200k-\$500k | | | | | |
| | F 1 104 | NA 104 | A 10.4 | | | YTD | |
| | Feb '24 | Mar '24 | Apr '24 | | '23 | '24 | (+/-) |
| Listings Taken | 571 | 589 | 720 | | 1,970 | 2,341 | 19% |
| New Pendings | 434 | 504 | 596 | | 1,640 | 1,901 | 16% |
| Closed Sales | 344 | 413 | 503 | | 1,386 | 1,615 | 17% |
| Price/SF | \$187 | \$190 | \$189 | | \$173 | \$187 | 8% |
| | | >\$500k | | | | | |
| | Feb '24 | Mar '24 | Apr'24 | | | YTD | |
| | | | ' | | '23 | '24 | (+/-) |
| Listings Taken | 90 | 125 | 158 | | 419 | 457 | 9% |
| New Pendings | 57 | 101 | 118 | | 294 | 334 | 14% |
| Closed Sales | 56 | 73 | 98 | | 230 | 267 | 16% |
| Price/SF | \$218 | \$226 | \$254 | | \$211 | \$232 | 10% |



Grosse Pointe

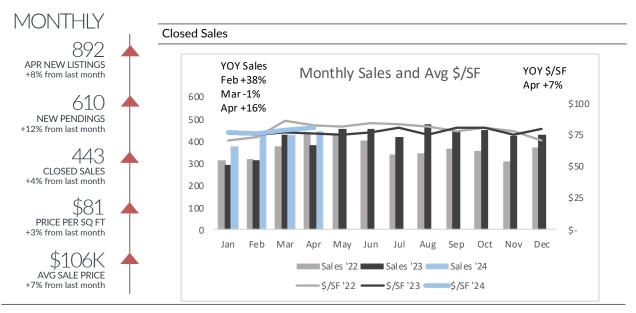
Single-Family Homes



| | | All Price Range | S | | | | |
|------------------------------|-----------|---------------------|--------------|--------|-----------|------------|---------------|
| | | / III / rice riange | • | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | '23 | YTD 124 | (1. (1) |
| Listings Taken | 54 | 54 | 78 | | 66 | '24 221 | (+/-) -17% |
| New Pendings | 48 | 54 57 | 76 58 | | 07 | 196 | -17% -5% |
| Closed Sales | 34 | 47 | 52 | _ | .63 | 163 | 0% |
| Price/SF | \$216 | \$217 | \$255 | | 198 | \$228 | 15% |
| Avg Price | \$444,315 | \$534,425 | \$636,921 | \$433, | | \$540,180 | 24% |
| | | <\$350k | | | | | |
| | Feb '24 | Mar '24 | Apr'24 | | | YTD | |
| | 1 eb 24 | | · · | | '23 | '24 | (+/-) |
| Listings Taken | 17 | 13 | 26 | 1 | 11 | 65 | -41% |
| New Pendings | 11 | 19 | 15 | | 99 | 56 | -43% |
| Closed Sales | 12 | 17 | 8 | | 79 | 47 | -41% |
| Price/SF | \$199 | \$196 | \$193 | \$ | 186 | \$200 | 8% |
| | | \$350k-\$750k | | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | | YTD | |
| | | = . | ' | | '23 | '24 | (+/-) |
| Listings Taken | 25 | 33 | 38 | 1 | 19 | 115 | -3% |
| New Pendings Closed Sales | 29 20 | 25 22 | 35 32 | | 86 65 | 107 90 | 24% |
| Price/SF | \$219 | \$223 | \$225 | ¢. | 65 202 | \$220 | 38% 9% |
| Price/SF | \$219 | | \$225 | Φ. | 202 | \$220 | 9% |
| | | >\$750k | | | | | |
| | Feb '24 | Mar '24 | Apr'24 | | | YTD | |
| | | – . | · · | | '23 | '24 | (+/-) |
| Listings Taken | 12 | 8 | 14 | | 36 | 41 | 14% |
| New Pendings | 8 | 13 | 8 | | 22 | 33 | 50% |
| Closed Sales | 2 | 8 | 12 | | 19 | 26 | 37% |
| Price/SF | \$242 | \$221 | \$319 | \$: | 209 | \$260 | 24% |



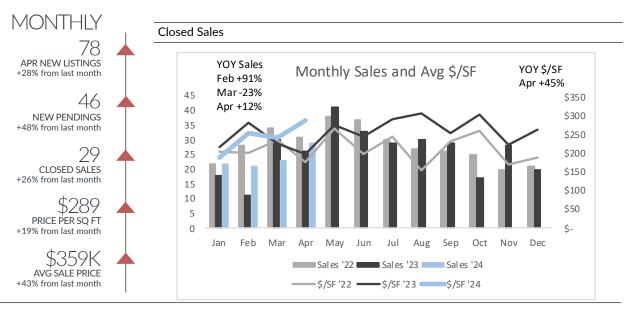
Detroit Single Family



| | | All Price Range | es | | | |
|-------------------------|----------------------------|-----------------|-----------|--------------|-----------|-------|
| | Feb '24 | Mar '24 | Apr '24 | | YTD | |
| | Feb 24 | Mai 24 | Apr 24 | '23 | '24 | (+/-) |
| Listings Taken | 890 | 829 | 892 | 3,304 | 3,474 | 5% |
| New Pendings | 459 | 546 | 610 | 1,743 | 2,067 | 19% |
| Closed Sales | 430 | 426 | 443 | 1,415 | 1,674 | 18% |
| Price/SF | \$76 | \$79 | \$81 | \$76 | \$78 | 2% |
| Avg Price | \$98,645 | \$99,101 | \$106,454 | \$102,875 | \$101,274 | -2% |
| | | <\$100k | | | | |
| | Feb '24 | M10.4 | A 10 A | | YTD | |
| | Feb 24 | Mar '24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 520 | 489 | 536 | 2,190 | 2,084 | -5% |
| New Pendings | 301 | 320 | 360 | 1,138 | 1,267 | 11% |
| Closed Sales | 274 | 270 | 269 | 920 | 1,050 | 14% |
| Price/SF | \$50 | \$50 | \$50 | \$47 | \$49 | 5% |
| | | \$100k-\$300k | | | | |
| | Feb '24 | Mar '24 | A 10 A | | YTD | |
| | Feb 24 | Mar 24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 326 | 304 | 329 | 994 | 1,261 | 27% |
| New Pendings | 147 | 205 | 229 | 555 | 736 | 33% |
| Closed Sales | 146 | 147 | 156 | 436 | 579 | 33% |
| Price/SF | \$104 | \$110 | \$107 | \$102 | \$108 | 6% |
| | | >\$300k | | | | |
| | E 1 10.4 | 14 104 | A 10.4 | | YTD | |
| | Feb '24 | Mar '24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 44 | 36 | 27 | 120 | 129 | 8% |
| New Pendings | 11 | 21 | 21 | 50 | 64 | 28% |
| Closed Sales | 10 | 9 | 18 | 59 | 45 | -24% |
| Price/SF | \$145 | \$163 | \$153 | \$145 | \$151 | 4% |
| Data source: Realcomp I | MLS using Great Lakes Repo | sitory Data. | | - | | |



Detroit Condos

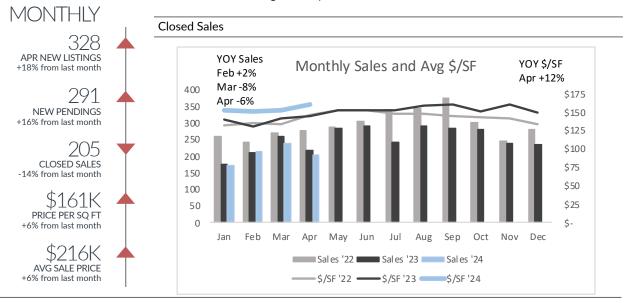


| | | All Dries Dangs | | | | | |
|--------------------------------|-------------|-----------------|-----------|-------|------------|-------------|------------|
| | | All Price Range | :5 | | | | |
| | Feb '24 | Mar '24 | Apr'24 | | | YTD | |
| | | = . | · · | | '23 | '24 | (+/-) |
| Listings Taken | 83 24 | 61 31 | 78 46 | | 267 | 283 | 6% 3% |
| New Pendings Closed Sales | 24 21 | 23 | 46 29 | | 116 85 | 119 95 | 3% 12% |
| Price/SF | \$256 | \$242 | \$289 | 4 | 5224 | \$250 | 12% |
| Avg Price | \$348,815 | \$250,626 | \$358,916 | \$290 | | \$292,997 | 1% |
| | | <\$200k | | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | | YTD | |
| | | = . | Apr 24 | | '23 | '24 | (+/-) |
| Listings Taken | 20 | 25 | 26 | | 91 | 95 | 4% |
| New Pendings | 6 | 11 | 18 | | 38 | 45 | 18% |
| Closed Sales Price/SF | 9 \$100 | 12 \$123 | 6 \$95 | | 32 \$99 | 41 \$110 | 28% 12% |
| PIICE/3F | \$100 | | • | | Ψ77 | \$110 | 12/0 |
| | | \$200k-\$400k | | | | | |
| | Feb '24 | Mar '24 | Apr'24 | | | YTD | |
| – . | | | · | | '23 | '24 | (+/-) |
| Listings Taken New Pendings | 32 14 | 20 | 36 17 | | 109 51 | 109 48 | 0% -6% |
| Closed Sales | 14 7 | 13 7 | 17 | | 35 | 48 32 | -9% |
| Price/SF | \$249 | \$281 | \$266 | \$ | 5224 | \$260 | 17% |
| | | >\$400k | | | | • | |
| | Feb '24 | Mar '24 | Apr '24 | | | YTD | |
| 1: c = 1 | | | · · | | '23 | '24 | (+/-) |
| Listings Taken | 31 | 16 7 | 16 11 | | 67 27 | 79 26 | 18% -4% |
| New Pendings Closed Sales | 4 5 | 4 | 10 | | 27 18 | 26 22 | -4% 22% |
| Price/SF | 5 \$442 | \$372 | \$369 | 4 | 18 345 | \$385 | 12% |
| THEE/JI | Ψ442 | φ3/Z | Ψ307 | | עדטי | \$303 | 12/0 |



Downriver

Single-Family Homes

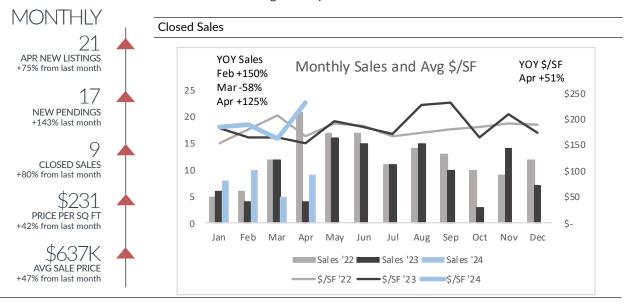


| | | All Price Range | S | | | |
|----------------|-----------|-----------------|-----------|-----------|------------|-------|
| | F 1 104 | 14 104 | | | YTD | |
| | Feb '24 | Mar '24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 270 | 278 | 328 | 1,120 | 1,159 | 3% |
| New Pendings | 240 | 251 | 291 | 982 | 1,006 | 2% |
| Closed Sales | 216 | 239 | 205 | 868 | 834 | -4% |
| Price/SF | \$151 | \$152 | \$161 | \$139 | \$154 | 11% |
| Avg Price | \$185,589 | \$204,912 | \$216,324 | \$187,090 | \$200,308 | 7% |
| | | <\$150k | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | YTD | |
| | Feb 24 | IVIAI 24 | Apr 24 | '23 | '24 | (+/-) |
| Listings Taken | 85 | 74 | 91 | 425 | 358 | -16% |
| New Pendings | 74 | 81 | 90 | 370 | 323 | -13% |
| Closed Sales | 82 | 68 | 56 | 344 | 256 | -26% |
| Price/SF | \$105 | \$98 | \$105 | \$102 | \$103 | 1% |
| | | \$150k-\$300k | | | | |
| | Feb '24 | Mar '24 | A 10.4 | | YTD | |
| | FeD 24 | Mar 24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 139 | 141 | 174 | 531 | 581 | 9% |
| New Pendings | 129 | 131 | 140 | 487 | 515 | 6% |
| Closed Sales | 109 | 138 | 106 | 402 | 457 | 14% |
| Price/SF | \$168 | \$166 | \$170 | \$152 | \$167 | 10% |
| | | >\$300k | | | | |
| | Feb '24 | Mar '24 | Apr '24 | '23 | YTD '24 | (+/-) |
| Listings Taken | 46 | 63 | 63 | 164 | 220 | 34% |
| New Pendings | 37 | 39 | 61 | 125 | 168 | 34% |
| Closed Sales | 25 | 33 | 43 | 122 | 121 | -1% |
| Price/SF | \$177 | \$176 | \$182 | \$165 | \$177 | 7% |



Grosse Ile

Single-Family Homes



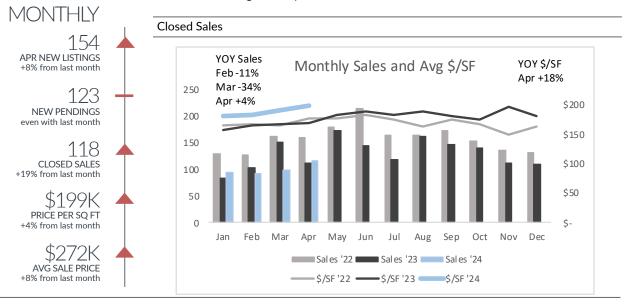
| | | All Price Range | es | | | |
|----------------|-----------|-----------------|-----------|----------|-------------|-------|
| | Feb '24 | Mar '24 | Apr '24 | | YTD | |
| | Feb 24 | Mai 24 | Apr 24 | '2 | 3 '24 | (+/-) |
| Listings Taken | 11 | 12 | 21 | 46 | | 9% |
| New Pendings | 10 | 7 | 17 | 36 | | 11% |
| Closed Sales | 10 | 5 | 9 | 26 | | 23% |
| Price/SF | \$191 | \$163 | \$231 | \$16 | • | 19% |
| Avg Price | \$408,330 | \$433,400 | \$636,894 | \$448,26 | 9 \$480,980 | 7% |
| | | <\$350k | | | | |
| | Feb '24 | Mar '24 | Apr'24 | | YTD | |
| | Feb 24 | Iviai 24 | Apr 24 | '2 | 3 '24 | (+/-) |
| Listings Taken | 2 | - | 4 | 12 | 10 | -17% |
| New Pendings | 3 | - | 5 | 11 | | 9% |
| Closed Sales | 4 | 1 | 2 | 11 | | -9% |
| Price/SF | \$258 | \$189 | \$136 | \$14 | 4 \$187 | 30% |
| | | \$350k-\$600k | | | | |
| | Feb '24 | Mar '24 | Apr'24 | | YTD | |
| | 1 eb 24 | Ividi 24 | Apr 24 | '2 | 3 '24 | (+/-) |
| Listings Taken | 6 | 7 | 13 | 20 | | 35% |
| New Pendings | 7 | 5 | 9 | 18 | | 22% |
| Closed Sales | . 5 | 4 | . 4 | 10 | =- | 70% |
| Price/SF | \$167 | \$160 | \$233 | \$17 | \$190 | 12% |
| | | >\$600k | | | | |
| | Feb '24 | Mar '24 | Apr'24 | | YTD | |
| | | | Apr 24 | '2 | | (+/-) |
| Listings Taken | 3 | 5 | 4 | 14 | | -7% |
| New Pendings | - | 2 | 3 | 7 | - | -14% |
| Closed Sales | 1 | - | 3 | 5 | 5 | 0% |
| Price/SF | \$193 | - | \$259 | \$18 | 2 \$221 | 21% |

 ${\it Data \ source: Real comp \ MLS \ using \ Great \ Lakes \ Repository \ Data.}$



Dearborn/Dbrn Hghts

Single-Family Homes

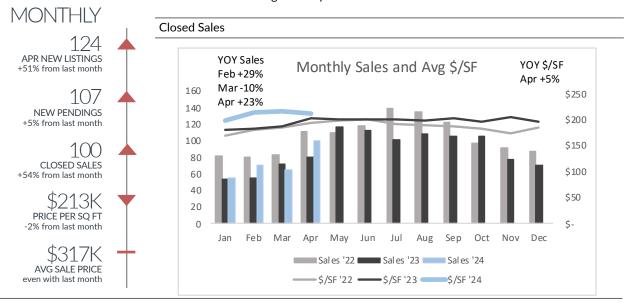


| | | All Price Range | c | | |
|------------------------------|-----------|-----------------|-------------|-----------------------|--------------|
| | | All File Natige | 3 | | |
| | Feb '24 | Mar '24 | Apr '24 | YTD '23 '24 (- | |
| Listings Taken | 138 | 143 | 154 | , | ⊦/-) .0% |
| New Pendings | 99 | 123 | 123 | | .4% |
| Closed Sales | 92 | 99 | 118 | | .0% |
| Price/SF | \$184 | \$192 | \$199 | \$166 \$189 1 | 4% |
| Avg Price | \$241,057 | \$251,549 | \$272,184 | \$222,260 \$253,412 1 | 4% |
| | | <\$175k | | | |
| | Feb '24 | Mar '24 | Apr '24 | YTD | |
| = . | | = . | · · | , | +/-) |
| Listings Taken | 27 | 26 | 29 | | 6% |
| New Pendings Closed Sales | 25 27 | 22 24 | 30 17 | | 2% 4% |
| Price/SF | \$131 | 24 \$148 | 17 \$141 | | 14% 9% |
| Trice/3i | Ψ131 | | | \$120 \$137 A | 70 |
| | | \$175k-\$300k | | | |
| | Feb '24 | Mar '24 | Apr '24 | YTD | |
| | | | · | | ⊦/-) |
| Listings Taken | 73 | 69 | 76 | | 2% |
| New Pendings Closed Sales | 56 47 | 71 52 | 63 71 | 200 2.0 | 4% 3% |
| Price/SF | \$187 | \$188 | \$188 | | 7% |
| Trice/51 | Ψ107 | | Ψ100 | \$175 \$100 7 | 70 |
| | | >\$300k | | | |
| | Feb '24 | Mar '24 | Apr '24 | YTD | |
| | | | · | | ⊦/-) |
| Listings Taken | 38 | 48 | 49 | | 2% |
| New Pendings | 18 | 30 | 30 | | 8% |
| Closed Sales Price/SF | 18 | 23 ¢210 | 30 | | 2% |
| Price/SF | \$228 | \$219 | \$231 | \$201 \$227 1 | 3% |



Livonia

Single-Family Homes

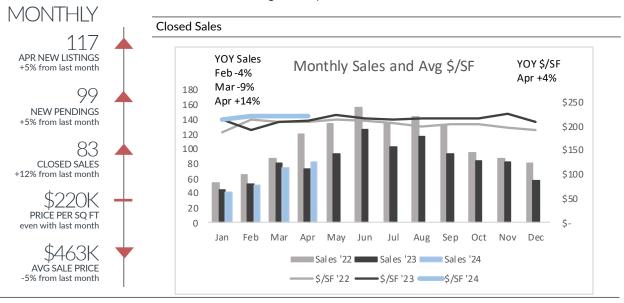


| | | All Price Range | S | | | | | | |
|----------------|-----------|-----------------|-----------|--------|-----|-----------|-------|--|--|
| | Feb '24 | Mar '24 | Apr'24 | | | YTD | | | |
| | Feb 24 | Mar 24 | Apr 24 | | '23 | '24 | (+/-) | | |
| Listings Taken | 95 | 82 | 124 | ; | 357 | 386 | 8% | | |
| New Pendings | 73 | 102 | 107 | | 333 | 355 | 7% | | |
| Closed Sales | 71 | 65 | 100 | | 262 | 291 | 11% | | |
| Price/SF | \$214 | \$217 | \$213 | | 190 | \$211 | 11% | | |
| Avg Price | \$305,716 | \$317,359 | \$317,238 | \$289, | 114 | \$313,089 | 8% | | |
| <\$250k | | | | | | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | | YTD | | | |
| | 160 24 | Iviai 24 | Арт 24 | | '23 | '24 | (+/-) | | |
| Listings Taken | 27 | 18 | 22 | | 127 | 96 | -24% | | |
| New Pendings | 24 | 25 | 22 | | 123 | 93 | -24% | | |
| Closed Sales | 20 | 12 | 18 | | 98 | 66 | -33% | | |
| Price/SF | \$187 | \$203 | \$198 | \$ | 176 | \$196 | 12% | | |
| | | \$250k-\$400k | | | | | | | |
| | Feb '24 | Mar '24 | A 10 4 | | | YTD | | | |
| | Feb 24 | Mar 24 | Apr '24 | | '23 | '24 | (+/-) | | |
| Listings Taken | 61 | 51 | 73 | | 168 | 223 | 33% | | |
| New Pendings | 38 | 62 | 63 | | 160 | 204 | 28% | | |
| Closed Sales | 40 | 39 | 60 | | 123 | 169 | 37% | | |
| Price/SF | \$222 | \$227 | \$224 | \$ | 201 | \$220 | 10% | | |
| | | >\$400k | | | | | | | |
| | Feb '24 | Mar '24 | Anr 124 | | | YTD | | | |
| | reb 24 | IVIAT Z4 | Apr '24 | | '23 | '24 | (+/-) | | |
| Listings Taken | 7 | 13 | 29 | | 62 | 67 | 8% | | |
| New Pendings | 11 | 15 | 22 | | 50 | 58 | 16% | | |
| Closed Sales | 11 | 14 | 22 | | 41 | 56 | 37% | | |
| Price/SF | \$221 | \$206 | \$200 | \$ | 186 | \$203 | 10% | | |



Plymouth/Canton

Single-Family Homes

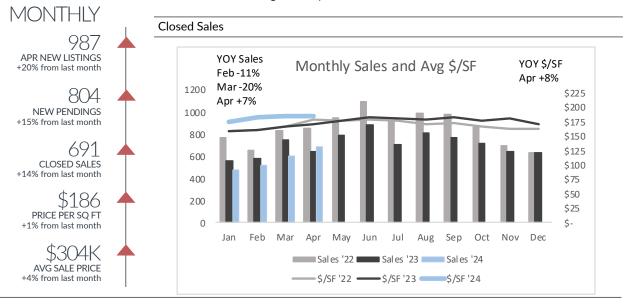


| | | All Price Range | S | | | |
|----------------|-----------|-----------------|-----------|------------|-------------|-------|
| | Feb '24 | Mar '24 | Apr '24 | | YTD | |
| | Feb 24 | Mar 24 | Apr 24 | '23 | '24 | (+/-) |
| Listings Taken | 75 | 111 | 117 | 365 | 364 | 0% |
| New Pendings | 61 | 94 | 99 | 313 | 314 | 0% |
| Closed Sales | 51 | 74 | 83 | 252 | 249 | -1% |
| Price/SF | \$223 | \$221 | \$220 | \$207 | \$220 | 6% |
| Avg Price | \$482,935 | \$489,075 | \$462,896 | \$457,856 | \$469,770 | 3% |
| | | <\$350k | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | YTD | |
| | | | · | '23 | '24 | (+/-) |
| Listings Taken | 24 | 16 | 23 | 105 | 78 | -26% |
| New Pendings | 19 | 19 | 20 | 88 | 75 15 | -15% |
| Closed Sales | 10 | 19 | 17 | 75 #100 | 65 ¢24.5 | -13% |
| Price/SF | \$205 | \$210 | \$213 | \$190 | \$215 | 13% |
| | | \$350k-\$600k | | | | |
| | Feb '24 | Mar '24 | A 10.4 | | YTD | |
| | Feb 24 | Mar 24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 40 | 69 | 66 | 179 | 204 | 14% |
| New Pendings | 36 | 57 | 53 | 159 | 179 | 13% |
| Closed Sales | 30 | 37 | 52 | 131 | 135 | 3% |
| Price/SF | \$228 | \$216 | \$217 | \$204 | \$216 | 6% |
| | | >\$600k | | | | |
| | Feb '24 | Mar '24 | Anr 124 | | YTD | |
| | reb 24 | iviar 24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 11 | 26 | 28 | 81 | 82 | 1% |
| New Pendings | 6 | 18 | 26 | 66 | 60 | -9% |
| Closed Sales | 11 | 18 | 14 | 46 | 49 | 7% |
| Price/SF | \$220 | \$233 | \$232 | \$228 | \$229 | 1% |



Macomb County

Single-Family Homes

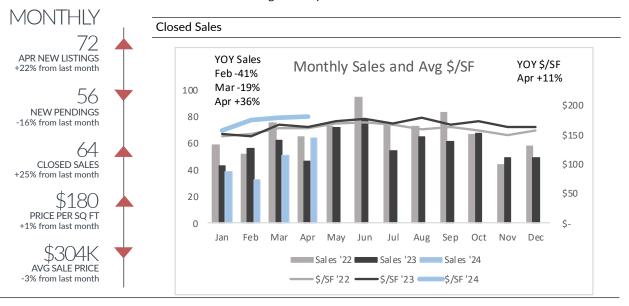


| | | All Price Range | S | | | |
|----------------|-----------|-----------------|-----------|-----------|-----------|-------|
| | Feb '24 | Mar '24 | A 10.4 | | YTD | |
| | reb 24 | Iviar 24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 672 | 823 | 987 | 3,464 | 3,161 | -9% |
| New Pendings | 598 | 701 | 804 | 2,842 | 2,666 | -6% |
| Closed Sales | 517 | 604 | 691 | 2,540 | 2,285 | -10% |
| Price/SF | \$184 | \$185 | \$186 | \$165 | | 11% |
| Avg Price | \$304,488 | \$291,526 | \$304,164 | \$266,974 | \$294,157 | 10% |
| | | <\$200k | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | YTD | |
| | Feb 24 | Ividi 24 | Apr 24 | '23 | '24 | (+/-) |
| Listings Taken | 193 | 241 | 262 | 1,166 | 940 | -19% |
| New Pendings | 179 | 190 | 212 | 1,053 | 763 | -28% |
| Closed Sales | 137 | 176 | 180 | 934 | 658 | -30% |
| Price/SF | \$131 | \$130 | \$126 | \$124 | \$128 | 4% |
| | | \$200k-\$400k | | | | |
| | Fab 124 | Mar '24 | A 10.4 | | YTD | |
| | Feb '24 | Mar 24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 339 | 367 | 459 | 1,526 | 1,478 | -3% |
| New Pendings | 314 | 353 | 395 | 1,293 | 1,344 | 4% |
| Closed Sales | 270 | 313 | 354 | 1,194 | 1,169 | -2% |
| Price/SF | \$181 | \$189 | \$190 | \$173 | \$186 | 8% |
| | | >\$400k | | | | |
| | Feb '24 | Mar '24 | Anr 124 | | YTD | |
| | reb 24 | iviar 24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 140 | 215 | 266 | 772 | 743 | -4% |
| New Pendings | 105 | 158 | 197 | 496 | 559 | 13% |
| Closed Sales | 110 | 115 | 157 | 412 | 458 | 11% |
| Price/SF | \$212 | \$213 | \$210 | \$189 | \$211 | 12% |



Clinton Twp

Single-Family Homes

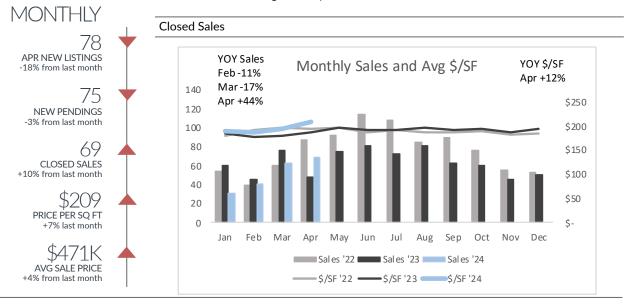


| | | All Price Range | S . | | | |
|--|-------------------------|---------------------------------|-------------------------|----------------------------|----------------------------|-----------------------------|
| | Feb '24 | Mar '24 | Apr '24 | '23 | YTD '24 | (+/-) |
| Listings Taken New Pendings Closed Sales Price/SF | 54 45 33 \$176 | 59 67 51 \$178 | 72 56 64 \$180 | 268 237 209 \$158 | 228 205 187 \$175 | -15% -14% -11% 11% |
| Avg Price | \$284,921 | \$314,112 <\$200 k | \$303,683 | \$266,207 | \$293,429 | 10% |
| | Feb '24 | Mar '24 | Apr '24 | '23 | YTD '24 | (+/-) |
| Listings Taken New Pendings Closed Sales Price/SF | 6 6 4 \$153 | 13 13 12 \$147 | 8 6 10 \$112 | 82 77 52 \$127 | 35 33 34 \$127 | -57% -57% -35% 1% |
| | | \$200k-\$400k | | | | |
| | Feb '24 | Mar '24 | Apr '24 | '23 | YTD '24 | (+/-) |
| Listings Taken New Pendings Closed Sales Price/SF | 44 37 27 \$177 | 38 46 33 \$177 | 52 44 44 \$184 | 158 138 142 \$166 | 164 153 133 \$177 | 4% 11% -6% 7% |
| | | >\$400k | | | | |
| | Feb '24 | Mar '24 | Apr '24 | '23 | YTD '24 | (+/-) |
| Listings Taken New Pendings Closed Sales Price/SF | 4 2 2 \$186 | 8 8 6 \$203 | 12 6 10 \$200 | 28 22 15 \$154 | 29 19 20 \$199 | 4% -14% 33% 29% |



Macomb Twp

Single-Family Homes



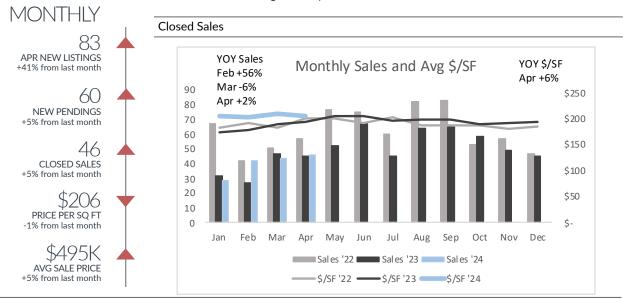
| | | All Price Range | S | | | |
|----------------|-----------|-----------------|-----------|-----------|-----------|-------|
| | Feb '24 | Mar '24 | Apr '24 | | YTD | |
| | | = . | · | '23 | '24 | (+/-) |
| Listings Taken | 62 | 95 | 78 | 336 | 302 | -10% |
| New Pendings | 58 | 77 | 75 | 257 | 258 | 0% |
| Closed Sales | 41 | 63 | 69 | 230 | 204 | -11% |
| Price/SF | \$189 | \$196 | \$209 | \$182 | \$198 | 8% |
| Avg Price | \$460,335 | \$454,813 | \$470,934 | \$432,988 | \$455,382 | 5% |
| | | <\$350k | | | | |
| | Feb '24 | Mar '24 | Apr '24 | 100 | YTD | (, () |
| | 4.0 | 4.4 | • | '23 | '24 | (+/-) |
| Listings Taken | 13 | 14 | 6 | 63 | 46 | -27% |
| New Pendings | 12 | 14 | 8 | 52 | 45 | -13% |
| Closed Sales | 10 | 14 | 8 | 51 | 39 | -24% |
| Price/SF | \$174 | \$156 | \$187 | \$165 | \$168 | 2% |
| | | \$350k-\$600k | | | | |
| | Feb '24 | Mar '24 | A 10 4 | | YTD | |
| | Feb 24 | Mar 24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 44 | 69 | 61 | 246 | 206 | -16% |
| New Pendings | 34 | 57 | 57 | 190 | 176 | -7% |
| Closed Sales | 27 | 37 | 54 | 162 | 138 | -15% |
| Price/SF | \$191 | \$200 | \$209 | \$182 | \$200 | 10% |
| | | >\$600k | | | | |
| | Feb '24 | M104 | A 10 4 | | YTD | |
| | Feb '24 | Mar '24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 5 | 12 | 11 | 27 | 50 | 85% |
| New Pendings | 12 | 6 | 10 | 15 | 37 | 147% |
| Closed Sales | 4 | 12 | 7 | 17 | 27 | 59% |
| Price/SF | \$194 | \$210 | \$227 | \$212 | \$210 | -1% |



MAY 2024 SEMI HOUSING REPORT

Shelby Twp

Single-Family Homes

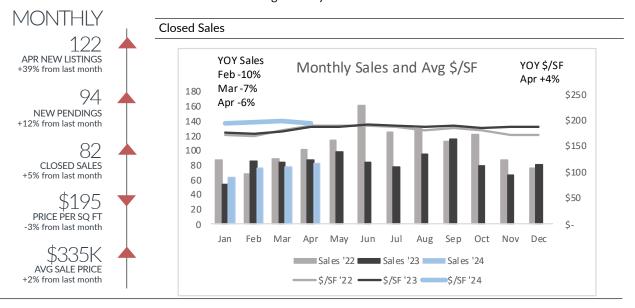


| | | All Price Range | es | | |
|----------------|-----------|-----------------|-----------|------------------------|----|
| | Feb '24 | Mar '24 | A 10 4 | YTD | |
| | Feb 24 | Mar 24 | Apr '24 | '23 '24 (+/ | -) |
| Listings Taken | 47 | 59 | 83 | 250 223 -11 | % |
| New Pendings | 49 | 57 | 60 | 180 198 109 | |
| Closed Sales | 42 | 44 | 46 | 151 161 79 | - |
| Price/SF | \$204 | \$209 | \$206 | \$186 \$206 119 | |
| Avg Price | \$452,158 | \$469,956 | \$495,033 | \$432,690 \$470,447 99 | ó |
| | | <\$300k | | | |
| | Feb '24 | Mar '24 | Apr '24 | YTD | |
| | | = . | · | '23 '24 (+/ | |
| Listings Taken | 6 | 13 | 10 | 43 43 09 | - |
| New Pendings | 11 | 10 | 11 | 44 44 09 | - |
| Closed Sales | 13 | 9 | 4 | 46 32 -30 | |
| Price/SF | \$160 | \$193 | \$165 | \$160 \$174 99 | ò |
| | | \$300k-\$600k | | | |
| | Feb '24 | Mar '24 | A 10 4 | YTD | |
| | FeD 24 | Mar 24 | Apr '24 | '23 '24 (+/ | -) |
| Listings Taken | 23 | 28 | 43 | 120 109 -99 | 6 |
| New Pendings | 23 | 33 | 26 | 95 93 -29 | |
| Closed Sales | 19 | 22 | 30 | 70 90 299 | |
| Price/SF | \$193 | \$196 | \$198 | \$182 \$195 79 | ó |
| | | >\$600k | | | |
| | Feb '24 | Mar '24 | Apr '24 | YTD | |
| | reb 24 | ividf 24 | Apr 24 | '23 '24 (+/ | -) |
| Listings Taken | 18 | 18 | 30 | 87 71 -18 | |
| New Pendings | 15 | 14 | 23 | 41 61 499 | |
| Closed Sales | 10 | 13 | 12 | 35 39 119 | |
| Price/SF | \$241 | \$228 | \$224 | \$206 \$234 149 | % |



Sterling Heights

Single-Family Homes



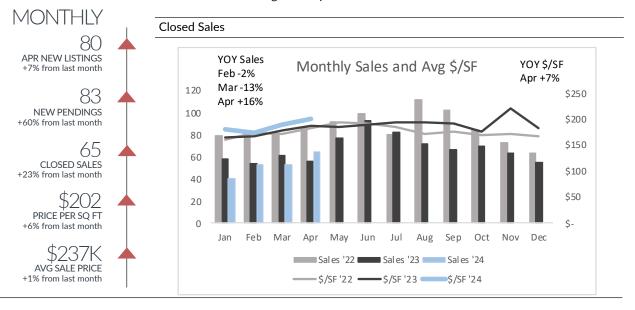
| | | All Price Range | !S | | | |
|--|-------------------------|--------------------------------|-------------------------|----------------------------|----------------------------|-------------------------|
| | Feb '24 | Mar '24 | Apr '24 | '23 | YTD '24 | (+/-) |
| Listings Taken New Pendings Closed Sales | 81 85 77 | 88 84 78 | 122 94 82 | 389 342 312 | 370 328 301 | -5% -4% -4% |
| Price/SF Avg Price | \$196 \$353,474 | \$200 \$327,687 | \$195 \$334,762 | \$180 \$308,379 | \$196 \$335,251 | 9% 9% |
| | | <\$250k | | | | |
| | Feb '24 | Mar '24 | Apr '24 | '23 | YTD '24 | (+/-) |
| Listings Taken New Pendings Closed Sales | 15 13 7 | 7 9 7 | 9 9 5 | 64 71 60 | 41 39 28 | -36% -45% -53% |
| Price/SF | \$220 | \$169 \$250k-\$400 k | \$158 | \$170 | \$188 | 11% |
| | Feb '24 | Mar '24 | Apr '24 | '23 | YTD '24 | (+/-) |
| Listings Taken New Pendings Closed Sales Price/SF | 59 67 46 \$192 | 63 58 63 \$201 | 88 70 66 \$198 | 269 227 215 \$178 | 265 237 219 \$196 | -1% 4% 2% 10% |
| | | >\$400k | | | | |
| | Feb '24 | Mar '24 | Apr '24 | '23 | YTD '24 | (+/-) |
| Listings Taken New Pendings Closed Sales Price/SF | 7 5 24 \$199 | 18 17 8 \$207 | 25 15 11 \$193 | 56 44 37 \$195 | 64 52 54 \$199 | 14% 18% 46% 2% |

 ${\it Data \ source: Real comp \ MLS \ using \ Great \ Lakes \ Repository \ Data.}$



St. Clair Shores

Single-Family Homes



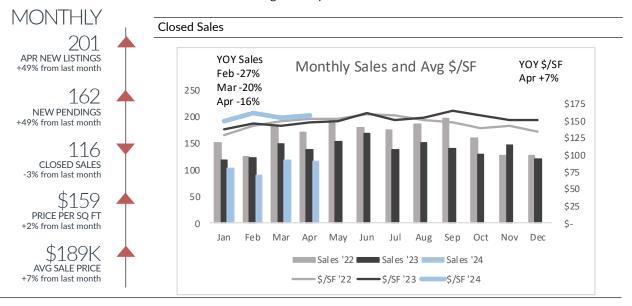
| | | All Price Range | es . | | | |
|----------------|-----------|-----------------|-----------|-----------|-----------|-------|
| | Feb '24 | Mar '24 | Apr '24 | | YTD | |
| | | | · | '23 | '24 | (+/-) |
| Listings Taken | 58 | 75 | 80 | 311 | 268 | -14% |
| New Pendings | 60 | 52 | 83 | 263 | 249 | -5% |
| Closed Sales | 53 | 53 | 65 | 229 | 211 | -8% |
| Price/SF | \$173 | \$190 | \$202 | \$175 | \$187 | 7% |
| Avg Price | \$234,560 | \$235,576 | \$237,406 | \$215,584 | \$232,100 | 8% |
| | | <\$175k | | | | |
| | Feb '24 | Mar '24 | A 10 A | | YTD | |
| | Feb 24 | Mar 24 | Apr '24 | '23 | '24 | (+/-) |
| _istings Taken | 2 | 5 | 5 | 45 | 19 | -58% |
| New Pendings | 2 | 4 | 9 | 48 | 24 | -50% |
| Closed Sales | 7 | 6 | 7 | 50 | 27 | -46% |
| Price/SF | \$100 | \$148 | \$154 | \$131 | \$132 | 1% |
| | | \$175k-\$300k | | | | |
| | | | | | YTD | |
| | Feb '24 | Mar '24 | Apr '24 | '23 | '24 | (+/-) |
| istings Taken | 44 | 64 | 66 | 225 | 217 | -4% |
| New Pendings | 56 | 41 | 69 | 185 | 204 | 10% |
| Closed Sales | 38 | 44 | 54 | 162 | 167 | 3% |
| Price/SF | \$190 | \$190 | \$206 | \$181 | \$195 | 8% |
| | | >\$300k | | | | |
| | E 1 10.4 | 14 104 | 4 10.4 | | YTD | |
| | Feb '24 | Mar '24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 12 | 6 | 9 | 41 | 32 | -22% |
| New Pendings | 2 | 7 | 5 | 30 | 21 | -30% |
| Closed Sales | 8 | 3 | 4 | 17 | 17 | 0% |
| Price/SF | \$170 | \$258 | \$210 | \$210 | \$189 | -10% |



MAY 2024 SEMI HOUSING REPORT

Warren

Single-Family Homes

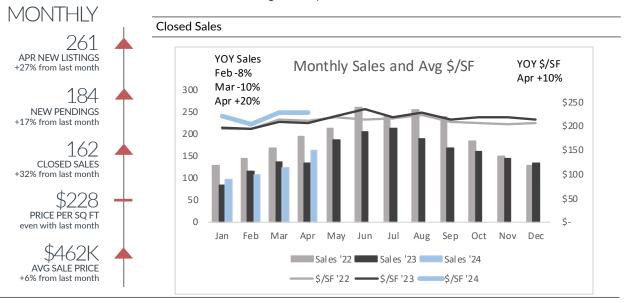


| | | All Price Range | !S | | |
|--|---------------------------|---------------------------------|----------------------------|----------------------------|--|
| | Feb '24 | Mar '24 | Apr '24 | YTE |) '24 (+/-) |
| Listings Taken New Pendings Closed Sales Price/SF | 133 113 90 \$161 | 135 109 120 \$156 | 201 162 116 \$159 | ' | 639 1% 510 -13% 429 -19% \$157 8% |
| Avg Price | \$187,860 | \$176,202 <\$125 k | \$189,280 | \$175,239 \$181 | .,849 4% |
| | Feb '24 | Mar '24 | Apr '24 | YTE |) '24 (+/-) |
| Listings Taken New Pendings Closed Sales Price/SF | 34 30 23 \$100 | 33 28 31 \$99 | 48 30 34 \$102 | 177 163 155 \$92 | 155 -12% 124 -24% 121 -22% \$100 9% |
| | | \$125k-\$250k | | | |
| | Feb '24 | Mar '24 | Apr '24 | YTE |) '24 (+/-) |
| Listings Taken New Pendings Closed Sales Price/SF | 69 60 46 \$172 | 71 59 66 \$164 | 97 83 50 \$164 | 333 313 288 \$157 | 339 2% 268 -14% 212 -26% \$166 6% |
| | | >\$250k | | | |
| | Feb '24 | Mar '24 | Apr '24 | YTE |) '24 (+/-) |
| Listings Taken New Pendings Closed Sales Price/SF | 30 23 21 \$182 | 31 22 23 \$185 | 56 49 32 \$188 | 125 107 87 \$167 | 145 16% 118 10% 96 10% \$183 10% |



Livingston County

Single-Family Homes

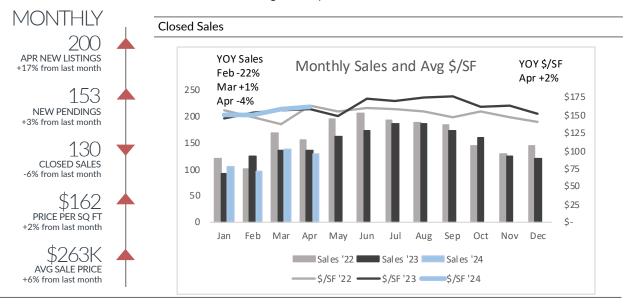


| | | All Price Range | S | | |
|----------------|-----------|-----------------|-----------|----------------|---------------|
| | Feb '24 | Mar '24 | Apr '24 | YTD '23 '24 (- | ⊦/-) |
| Listings Taken | 146 | 205 | 261 | | [/-) [% |
| New Pendings | 113 | 157 | 184 | 1 | 2% |
| Closed Sales | 108 | 123 | 162 | | 1% |
| Price/SF | \$204 | \$227 | \$228 | | 0% |
| Avg Price | \$391,284 | \$436,357 | \$462,130 | · | 9% |
| | | <\$300k | | | |
| | Feb '24 | Mar '24 | Apr'24 | YTD | |
| | | = . | • | | -/ -) |
| Listings Taken | 38 | 41 | 57 | | 7% |
| New Pendings | 36 | 30 | 44 | | 9% |
| Closed Sales | 28 | 27 | . 28 | | .9% |
| Price/SF | \$160 | \$180 | \$184 | \$161 \$174 8 | 3% |
| | | \$300k-\$500k | | | |
| | E 1 104 | 14 104 | 4 10.4 | YTD | |
| | Feb '24 | Mar '24 | Apr '24 | '23 '24 (- | -/-) |
| Listings Taken | 52 | 85 | 108 | 350 312 -1 | 1% |
| New Pendings | 46 | 81 | 83 | 316 286 - | 9% |
| Closed Sales | 61 | 64 | 81 | 259 259 (|)% |
| Price/SF | \$202 | \$207 | \$221 | \$198 \$210 | 5% |
| | | >\$500k | | | |
| | Feb '24 | Mar '24 | A 10.4 | YTD | |
| | FeD 24 | Mar 24 | Apr '24 | '23 '24 (- | -/ -) |
| Listings Taken | 56 | 79 | 96 | 201 262 3 | 0% |
| New Pendings | 31 | 46 | 57 | 123 154 2 | 5% |
| Closed Sales | 19 | 32 | 53 | 87 129 4 | 8% |
| Price/SF | \$248 | \$275 | \$245 | \$243 \$257 | 5% |



St. Clair County

Single-Family Homes



| | | All Price Range | 2S | | | |
|------------------|-----------|-----------------|-----------|-----------|-----------|-----------|
| | Feb '24 | Mar '24 | Apr '24 | | YTD | |
| | Feb 24 | IVIdI 24 | Арг 24 | '23 | '24 | (+/-) |
| Listings Taken | 148 | 171 | 200 | 706 | 644 | -9% |
| New Pendings | 121 | 149 | 153 | 574 | 527 | -8% |
| Closed Sales | 97 | 139 | 130 | 490 | 472 | -4% |
| Price/SF | \$150 | \$158 | \$162 | \$155 | \$156 | 1% |
| Avg Price | \$238,425 | \$248,214 | \$262,925 | \$250,466 | \$246,797 | -1% |
| | | <\$175k | | | | |
| | Feb '24 | Mar '24 | Apr '24 | | YTD | |
| | | = . | · | '23 | '24 | (+/-) |
| Listings Taken | 45 | 47 | 56 | 203 | 189 | -7% |
| New Pendings | 39 | 50 | 40 | 184 | 161 | -13% |
| Closed Sales | 28 | 46 | 43 | 171 | 156 | -9% |
| Price/SF | \$100 | \$103 | \$95 | \$102 | \$99 | -3% |
| | | \$175k-\$350k | | | | |
| | Feb '24 | Mar '24 | A 10 A | | YTD | |
| | FeD 24 | Mar 24 | Apr '24 | '23 | '24 | (+/-) |
| Listings Taken | 63 | 83 | 100 | 321 | 305 | -5% |
| New Pendings | 53 | 68 | 86 | 271 | 264 | -3% |
| Closed Sales | 53 | 63 | 63 | 228 | 233 | 2% |
| Price/SF | \$150 | \$157 | \$165 | \$152 | \$157 | 3% |
| | | >\$350k | | | | |
| | Feb '24 | Mar '24 | Apr'24 | 100 | YTD | 4. () |
| Listin on Talena | 40 | 44 | · | '23 | '24 | (+/-) |
| Listings Taken | 40 | 41 | 44 | 182 | 150 | -18% |
| New Pendings | 29 16 | 31 30 | 27 24 | 119 91 | 102 83 | -14% |
| Closed Sales | | | | | | -9% 0% |
| Price/SF | \$195 | \$205 | \$217 | \$208 | \$209 | 0% |

