



Housing Report

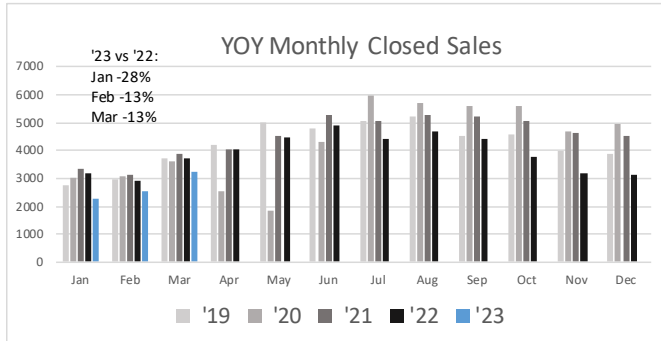
APRIL 2023



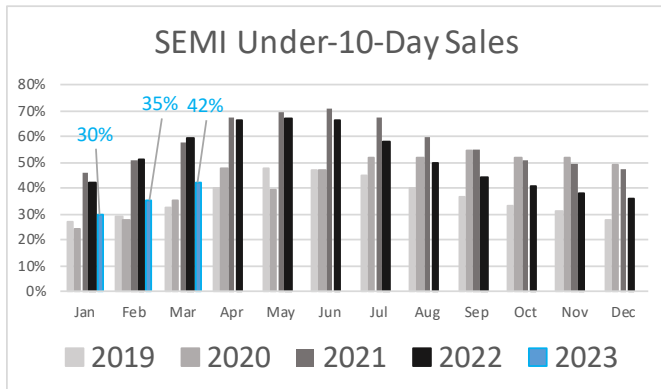
Southeast Michigan

Sales Limited by Supply

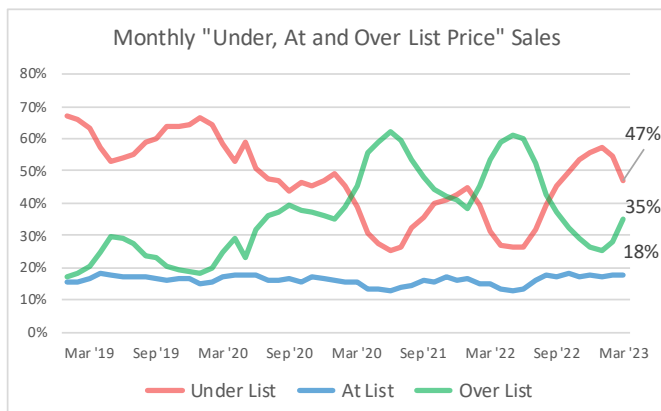
Thirst for Quality Homes Remains Unquenched



Despite continued strong demand, limited active inventory quantity and quality continues to bottleneck sales. Although March closed sales were up 26% compared to the prior month, a 10% drop in March new pendings will limit April closed sales.



The best listings continue to sell quickly—42% of March new sales and half of April's (through April 17th) took 10 days or less. Quality and quantity on the supply side seem to be limiting sales more than any lack of demand.

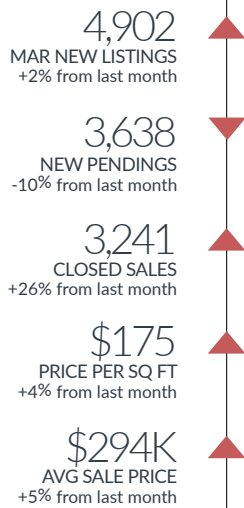


Thirty-five percent of March closed sales were above full asking price, 18% were at asking and less than half were under. As shown in the "Under, At and Over" chart, the "Over" sales are increasing while the "Under" sales are decreasing. Expect the Over-Asking percent to peak in June as it has done the past two years.

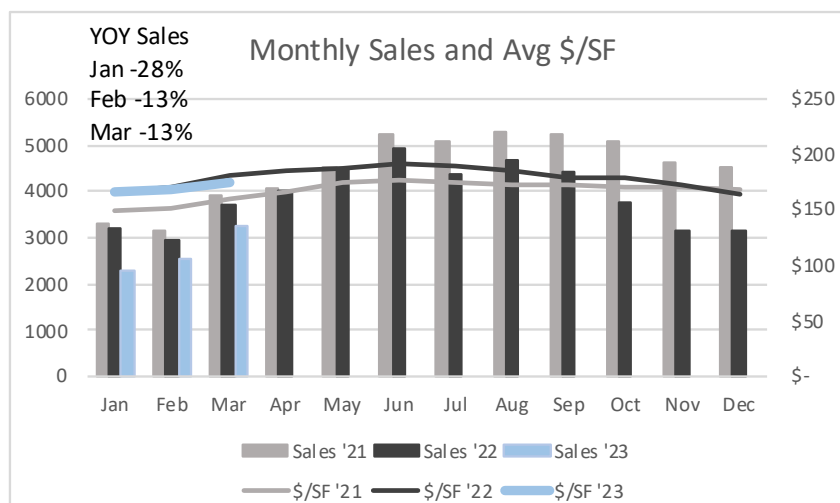


SEMI 5-County Summary

MONTHLY



Closed Single-Family Sales



All Price Ranges

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	4,930	4,805	4,902	13,531	14,637	8%
New Pendings	3,728	4,062	3,638	11,360	11,428	1%
Closed Sales	2,289	2,563	3,241	9,852	8,093	-18%
Price/SF	\$166	\$168	\$175	\$173	\$170	-2%
Avg Price	\$267,279	\$279,444	\$293,585	\$283,671	\$281,666	-1%

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	2,723	2,552	2,541	7,304	7,816	7%
New Pendings	2,110	2,198	2,002	6,295	6,310	0%
Closed Sales	1,329	1,363	1,694	5,498	4,386	-20%
Price/SF	\$122	\$120	\$122	\$126	\$122	-4%

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	1,508	1,412	1,559	4,267	4,479	5%
New Pendings	1,202	1,396	1,197	3,720	3,795	2%
Closed Sales	737	929	1,148	3,266	2,814	-14%
Price/SF	\$179	\$180	\$185	\$182	\$182	0%

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	699	841	802	1,960	2,342	19%
New Pendings	416	468	439	1,345	1,323	-2%
Closed Sales	223	271	399	1,088	893	-18%
Price/SF	\$237	\$232	\$239	\$243	\$236	-3%

Data source: Realtor MLS using Great Lakes Repository Data.



APRIL 2023
HOUSING REPORT

Oakland County

Single-Family Homes

MONTHLY

1,397
MAR NEW LISTINGS
+6% from last month

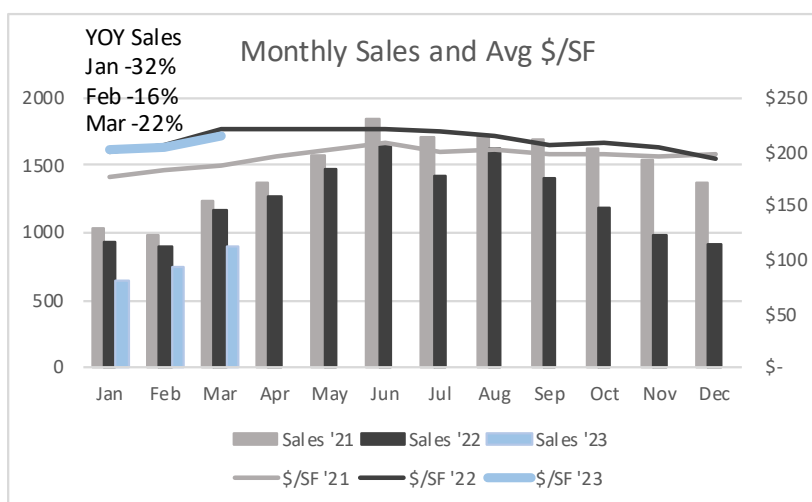
987
NEW PENDING
-17% from last month

902
CLOSED SALES
+20% from last month

\$215
PRICE PER SQ FT
+5% from last month

\$432K
AVG SALE PRICE
+10% from last month

Closed Sales



All Price Ranges

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	1,284	1,319	1,397	3,961	4,000	1%
New Pendings	1,007	1,189	987	3,442	3,183	-8%
Closed Sales	643	749	902	2,994	2,294	-23%
Price/SF	\$203	\$204	\$215	\$210	\$208	-1%
Avg Price	\$388,269	\$393,308	\$432,428	\$399,910	\$407,277	2%
<\$300k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	502	443	461	1,595	1,406	-12%
New Pendings	469	512	407	1,601	1,388	-13%
Closed Sales	304	335	369	1,403	1,008	-28%
Price/SF	\$163	\$164	\$169	\$168	\$165	-2%
\$300k-\$800k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	649	666	737	1,958	2,052	5%
New Pendings	487	588	501	1,594	1,576	-1%
Closed Sales	298	375	460	1,377	1,133	-18%
Price/SF	\$199	\$200	\$204	\$202	\$201	0%
>\$800k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	133	210	199	408	542	33%
New Pendings	51	89	79	247	219	-11%
Closed Sales	41	39	73	214	153	-29%
Price/SF	\$305	\$331	\$314	\$317	\$316	0%

Data source: Realcomp MLS using Great Lakes Repository Data.



APRIL 2023
HOUSING REPORT

Birmingham

Single-Family Homes

MONTHLY

53
MAR NEW LISTINGS
+4% from last month

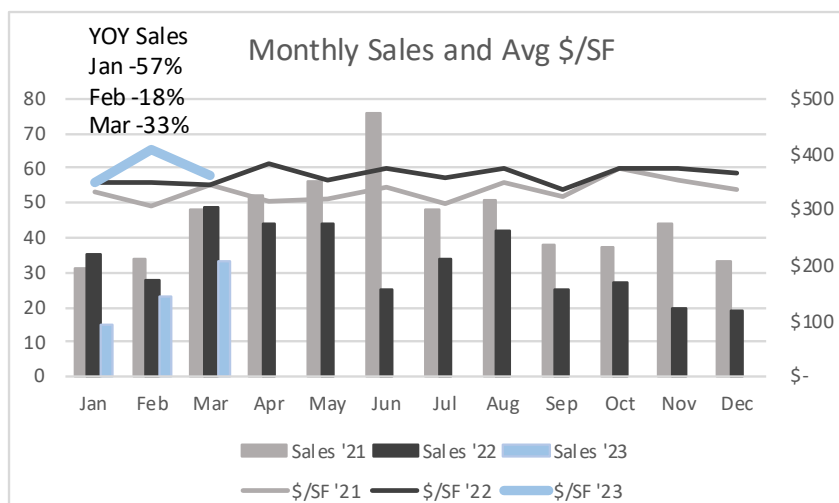
35
NEW PENDING SALES
+13% from last month

33
CLOSED SALES
+43% from last month

\$363
PRICE PER SQ FT
-11% from last month

\$885K
AVG SALE PRICE
-11% from last month

Closed Sales



All Price Ranges

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	43	51	53	135	147	9%
New Pending	23	31	35	118	89	-25%
Closed Sales	15	23	33	112	71	-37%
Price/SF	\$349	\$410	\$363	\$348	\$376	8%
Avg Price	\$781,198	\$998,441	\$884,691	\$900,353	\$899,675	0%

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	20	17	13	53	50	-6%
New Pending	11	14	13	50	38	-24%
Closed Sales	9	10	16	55	35	-36%
Price/SF	\$292	\$321	\$294	\$281	\$300	7%

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	10	10	20	46	40	-13%
New Pending	9	7	15	48	31	-35%
Closed Sales	4	7	11	44	22	-50%
Price/SF	\$349	\$350	\$360	\$329	\$355	8%

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	13	24	20	36	57	58%
New Pending	3	10	7	20	20	0%
Closed Sales	2	6	6	13	14	8%
Price/SF	\$446	\$490	\$434	\$481	\$460	-4%

Data source: Realcomp MLS using Great Lakes Repository Data.



APRIL 2023
HOUSING REPORT

Farmington/Farm Hills

Single-Family Homes

MONTHLY

74
MAR NEW LISTINGS
-5% from last month

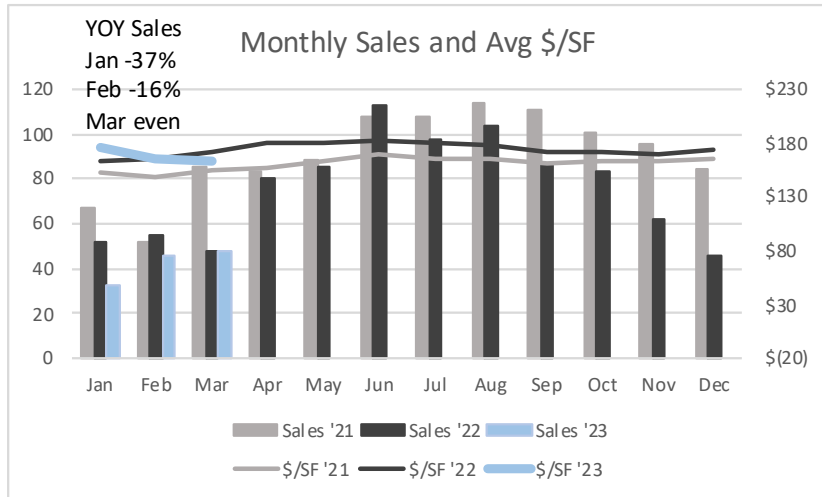
59
NEW PENDING
+5% from last month

48
CLOSED SALES
+4% from last month

\$164
PRICE PER SQ FT
-1% from last month

\$345K
AVG SALE PRICE
-4% from last month

Closed Sales



All Price Ranges

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	73	78	74	206	225	9%
New Pendings	60	56	59	176	175	-1%
Closed Sales	33	46	48	155	127	-18%
Price/SF	\$175	\$165	\$164	\$166	\$167	0%
Avg Price	\$360,267	\$360,191	\$344,500	\$331,219	\$354,280	7%

<\$250k				YTD		
	Jan '23	Feb '23	Mar '23	'22	'23	(+/-)
Listings Taken	12	13	13	45	38	-16%
New Pendings	10	6	9	43	25	-42%
Closed Sales	9	8	10	41	27	-34%
Price/SF	\$147	\$133	\$130	\$150	\$136	-9%

\$250k-\$500k				YTD		
	Jan '23	Feb '23	Mar '23	'22	'23	(+/-)
Listings Taken	36	38	50	133	124	-7%
New Pendings	39	42	39	118	120	2%
Closed Sales	20	33	35	102	88	-14%
Price/SF	\$173	\$170	\$170	\$168	\$170	1%

>\$500k				YTD		
	Jan '23	Feb '23	Mar '23	'22	'23	(+/-)
Listings Taken	25	27	11	28	63	125%
New Pendings	11	8	11	15	30	100%
Closed Sales	4	5	3	12	12	0%
Price/SF	\$207	\$169	\$172	\$178	\$182	2%

Data source: Realcomp MLS using Great Lakes Repository Data.



APRIL 2023
HOUSING REPORT

Rochester/Roch Hills

Single-Family Homes

MONTHLY

68
MAR NEW LISTINGS
-17% from last month

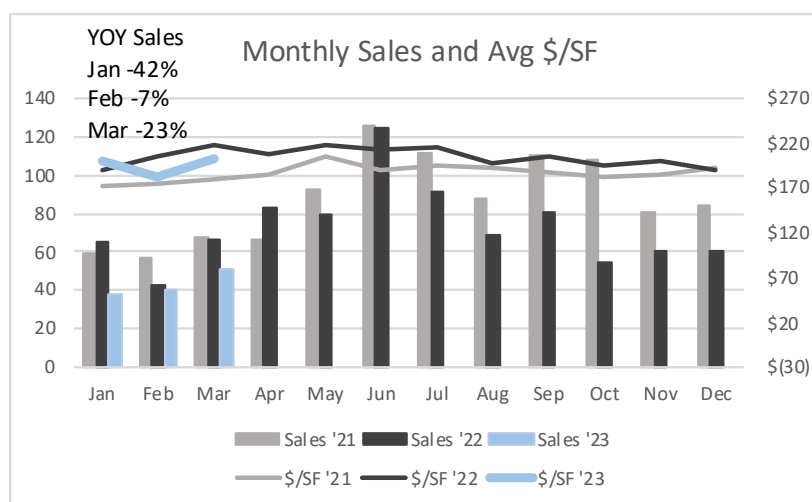
49
NEW PENDINGS
-22% from last month

51
CLOSED SALES
+28% from last month

\$203
PRICE PER SQ FT
+12% from last month

\$462K
AVG SALE PRICE
+12% from last month

Closed Sales



All Price Ranges

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	58	82	68	219	208	-5%
New Pendings	50	63	49	198	162	-18%
Closed Sales	38	40	51	174	129	-26%
Price/SF	\$200	\$182	\$203	\$204	\$196	-4%
Avg Price	\$440,444	\$413,346	\$461,820	\$450,066	\$440,492	-2%

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	16	8	8	38	32	-16%
New Pendings	13	10	5	46	28	-39%
Closed Sales	10	7	10	38	27	-29%
Price/SF	\$184	\$189	\$186	\$183	\$186	2%

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	29	40	38	138	107	-22%
New Pendings	29	41	28	127	98	-23%
Closed Sales	24	29	35	109	88	-19%
Price/SF	\$181	\$179	\$202	\$195	\$188	-3%

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	13	34	22	43	69	60%
New Pendings	8	12	16	25	36	44%
Closed Sales	4	4	6	27	14	-48%
Price/SF	\$298	\$194	\$216	\$235	\$231	-1%

Data source: Realcomp MLS using Great Lakes Repository Data.



APRIL 2023
HOUSING REPORT

Troy

Single-Family Homes

MONTHLY

66
MAR NEW LISTINGS
+18% from last month

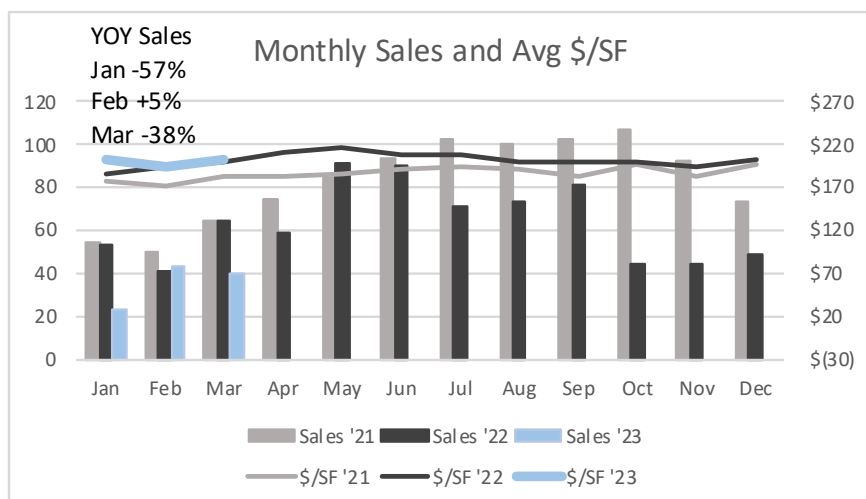
48
NEW PENDING
-4% from last month

40
CLOSED SALES
-7% from last month

\$203
PRICE PER SQ FT
+4% from last month

\$469K
AVG SALE PRICE
+17% from last month

Closed Sales



All Price Ranges

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	52	56	66	212	174	-18%
New Pendings	47	50	48	181	145	-20%
Closed Sales	23	43	40	159	106	-33%
Price/SF	\$202	\$195	\$203	\$194	\$199	3%
Avg Price	\$475,290	\$402,041	\$468,791	\$404,632	\$443,123	10%

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	11	11	9	46	31	-33%
New Pendings	9	12	7	48	28	-42%
Closed Sales	5	9	7	43	21	-51%
Price/SF	\$198	\$186	\$198	\$181	\$193	7%

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	37	29	40	114	106	-7%
New Pendings	32	33	31	104	96	-8%
Closed Sales	12	30	25	95	67	-29%
Price/SF	\$187	\$195	\$193	\$189	\$193	2%

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	4	16	17	52	37	-29%
New Pendings	6	5	10	29	21	-28%
Closed Sales	6	4	8	21	18	-14%
Price/SF	\$222	\$203	\$222	\$219	\$218	0%

Data source: Realcomp MLS using Great Lakes Repository Data.

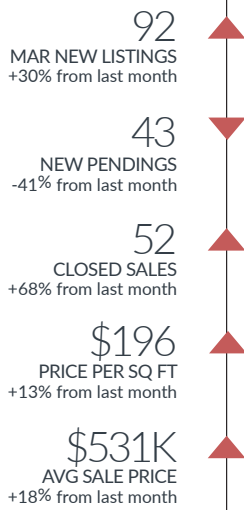


APRIL 2023
HOUSING REPORT

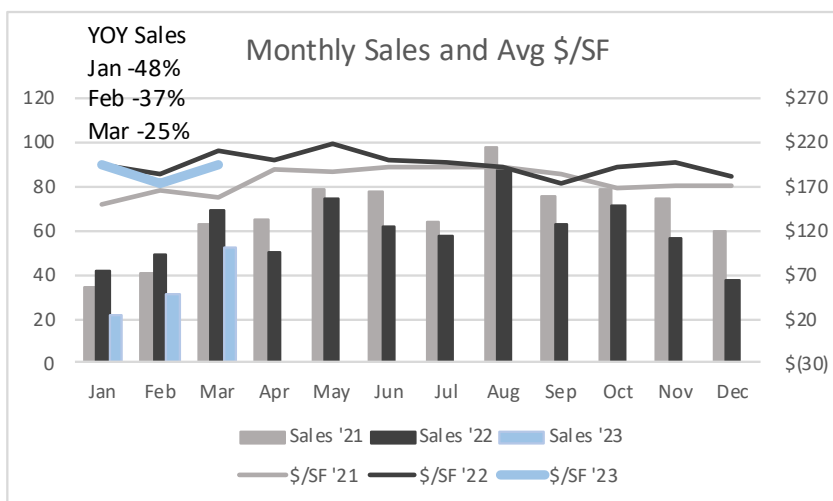
West Bloomfield

Single-Family Homes

MONTHLY



Closed Sales



All Price Ranges

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	64	71	92	210	227	8%
New Pendings	45	73	43	170	161	-5%
Closed Sales	22	31	52	160	105	-34%
Price/SF	\$194	\$173	\$196	\$198	\$189	-5%
Avg Price	\$506,444	\$450,369	\$530,566	\$515,214	\$501,835	-3%
<\$400k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	12	31	22	93	65	-30%
New Pendings	17	28	21	83	66	-20%
Closed Sales	9	13	21	72	43	-40%
Price/SF	\$144	\$155	\$173	\$166	\$161	-3%
\$400k-\$600k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	42	25	38	62	105	69%
New Pendings	23	29	16	52	68	31%
Closed Sales	7	13	22	53	42	-21%
Price/SF	\$170	\$177	\$169	\$175	\$172	-2%
>\$600k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	10	15	32	55	57	4%
New Pendings	5	16	6	35	27	-23%
Closed Sales	6	5	9	35	20	-43%
Price/SF	\$263	\$189	\$264	\$250	\$245	-2%

Data source: Realcomp MLS using Great Lakes Repository Data.



APRIL 2023
HOUSING REPORT

Macomb County

Single-Family Homes

MONTHLY

914
MAR NEW LISTINGS
even with last month

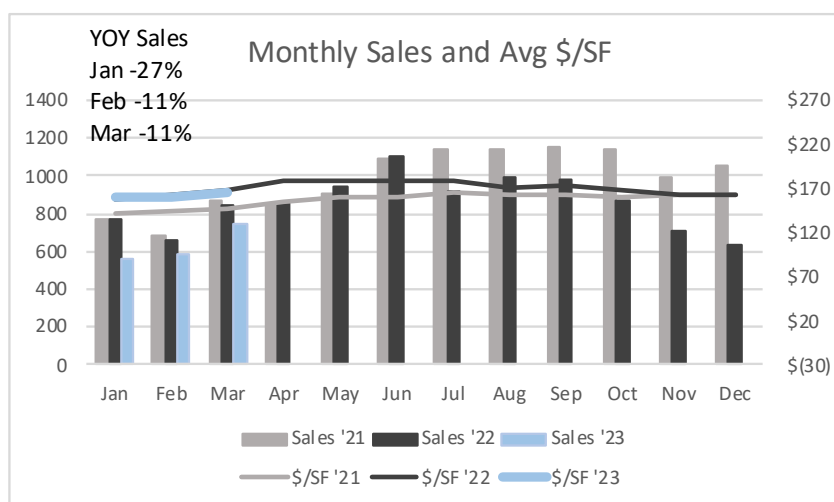
788
NEW PENDING
-7% from last month

744
CLOSED SALES
+28% from last month

\$166
PRICE PER SQ FT
+3% from last month

\$271K
AVG SALE PRICE
+3% from last month

Closed Sales



All Price Ranges

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	1,084	918	914	2,841	2,916	3%
New Pending	875	848	788	2,522	2,511	0%
Closed Sales	561	583	744	2,267	1,888	-17%
Price/SF	\$159	\$161	\$166	\$163	\$163	0%
Avg Price	\$251,888	\$262,146	\$271,029	\$254,072	\$262,598	3%

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	393	311	306	1,064	1,010	-5%
New Pending	335	340	301	1,039	976	-6%
Closed Sales	235	218	268	977	721	-26%
Price/SF	\$121	\$124	\$123	\$128	\$123	-4%

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	438	363	407	1,193	1,208	1%
New Pending	386	372	341	1,081	1,099	2%
Closed Sales	256	275	338	959	869	-9%
Price/SF	\$169	\$170	\$172	\$170	\$170	0%

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	253	244	201	584	698	20%
New Pending	154	136	146	402	436	8%
Closed Sales	70	90	138	331	298	-10%
Price/SF	\$187	\$181	\$192	\$190	\$187	-2%

Data source: Realcomp MLS using Great Lakes Repository Data.



APRIL 2023
HOUSING REPORT

St Clair Shores

Single-Family Homes

MONTHLY

83
MAR NEW LISTINGS
+24% from last month

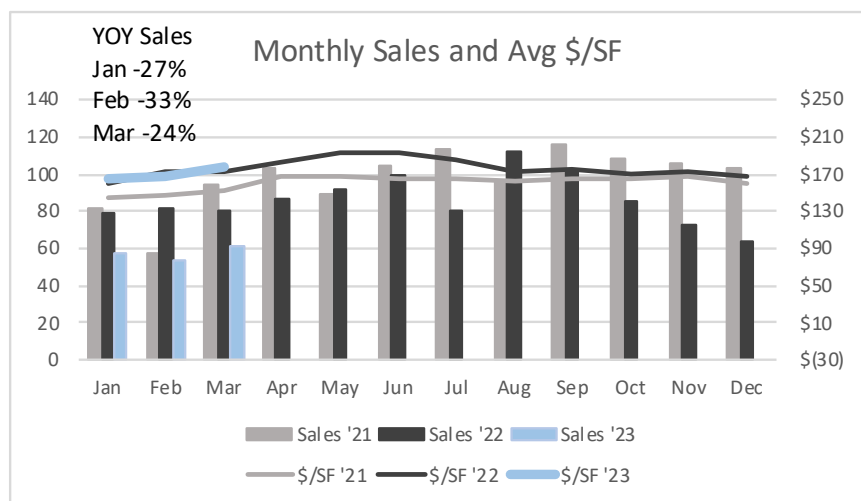
66
NEW PENDING
-1% from last month

61
CLOSED SALES
+13% from last month

\$178
PRICE PER SQ FT
+7% from last month

\$221K
AVG SALE PRICE
+5% from last month

Closed Sales



All Price Ranges

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	80	67	83	262	230	-12%
New Pending	82	67	66	256	215	-16%
Closed Sales	58	54	61	240	173	-28%
Price/SF	\$165	\$167	\$178	\$169	\$170	1%
Avg Price	\$200,670	\$209,520	\$220,948	\$211,242	\$210,582	0%
<\$175k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	13	15	17	49	45	-8%
New Pending	17	13	13	57	43	-25%
Closed Sales	14	15	12	47	41	-13%
Price/SF	\$126	\$127	\$126	\$142	\$127	-11%
\$175k-\$300k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	59	46	51	185	156	-16%
New Pending	56	44	47	181	147	-19%
Closed Sales	43	35	42	173	120	-31%
Price/SF	\$175	\$176	\$185	\$173	\$178	3%
>\$300k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	8	6	15	28	29	4%
New Pending	9	10	6	18	25	39%
Closed Sales	1	4	7	20	12	-40%
Price/SF	\$202	\$198	\$206	\$176	\$203	15%

Data source: Realtor MLS using Great Lakes Repository Data.



APRIL 2023
HOUSING REPORT

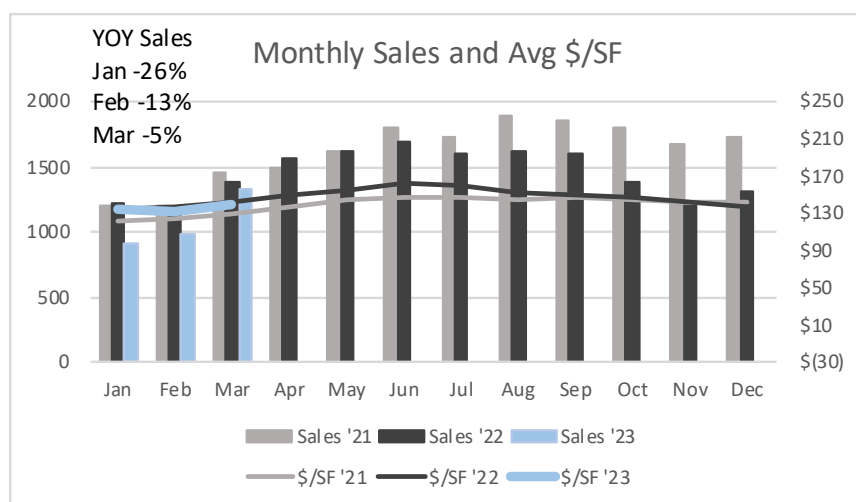
Wayne County

Single-Family Homes

MONTHLY



Closed Sales



All Price Ranges

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	2,204	2,142	2,193	5,644	6,539	16%
New Pendings	1,540	1,657	1,556	4,444	4,753	7%
Closed Sales	907	990	1,325	3,758	3,222	-14%
Price/SF	\$134	\$133	\$140	\$139	\$136	-2%
Avg Price	\$185,892	\$192,819	\$205,106	\$200,334	\$195,922	-2%
<\$200k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	1,563	1,550	1,459	3,807	4,572	20%
New Pendings	1,035	1,098	1,041	2,900	3,174	9%
Closed Sales	621	629	822	2,412	2,072	-14%
Price/SF	\$99	\$90	\$96	\$101	\$95	-6%
\$200k-\$500k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	528	492	594	1,544	1,614	5%
New Pendings	426	490	432	1,322	1,348	2%
Closed Sales	246	315	424	1,170	985	-16%
Price/SF	\$164	\$169	\$174	\$167	\$170	2%
>\$500k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	113	100	140	293	353	20%
New Pendings	79	69	83	222	231	4%
Closed Sales	40	46	79	176	165	-6%
Price/SF	\$224	\$212	\$206	\$221	\$212	-4%

Data source: Realcomp MLS using Great Lakes Repository Data.

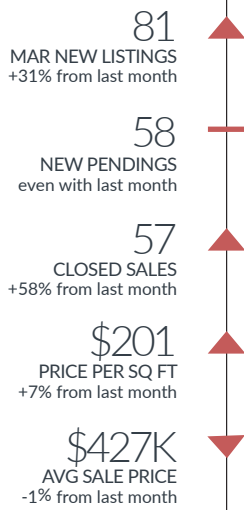


APRIL 2023
HOUSING REPORT

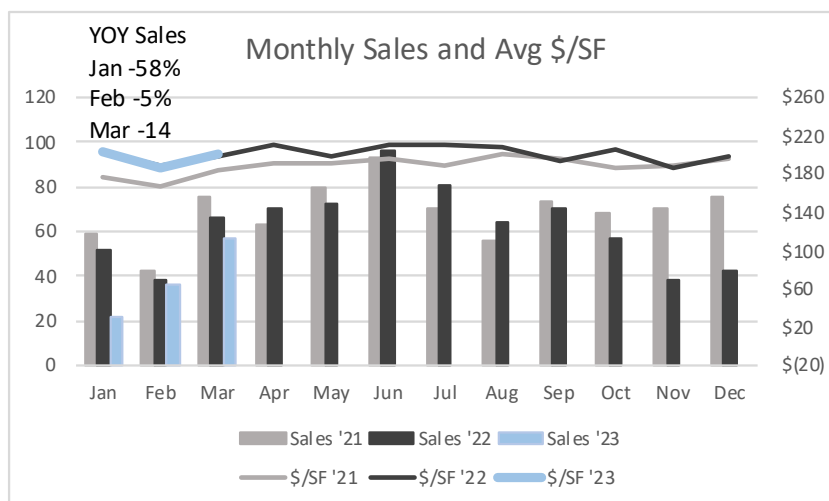
Grosse Pointe

Single-Family Homes

MONTHLY



Closed Sales



All Price Ranges

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	65	62	81	200	208	4%
New Pendings	52	58	58	180	168	-7%
Closed Sales	22	36	57	156	115	-26%
Price/SF	\$204	\$187	\$201	\$199	\$197	-1%
Avg Price	\$459,909	\$433,185	\$426,895	\$436,328	\$435,180	0%

<\$350k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	25	21	35	80	81	1%
New Pendings	26	29	30	79	85	8%
Closed Sales	9	19	27	70	55	-21%
Price/SF	\$189	\$185	\$176	\$175	\$181	4%

\$350k-\$750k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	33	30	36	96	99	3%
New Pendings	23	22	21	92	66	-28%
Closed Sales	9	14	24	75	47	-37%
Price/SF	\$215	\$180	\$215	\$192	\$203	6%

>\$750k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	7	11	10	24	28	17%
New Pendings	3	7	7	9	17	89%
Closed Sales	4	3	6	11	13	18%
Price/SF	\$205	\$213	\$208	\$275	\$209	-24%

Data source: Realcomp MLS using Great Lakes Repository Data.



APRIL 2023
HOUSING REPORT

Detroit

Single-Family Homes

MONTHLY

1.006
MAR NEW LISTINGS
-1% from last month

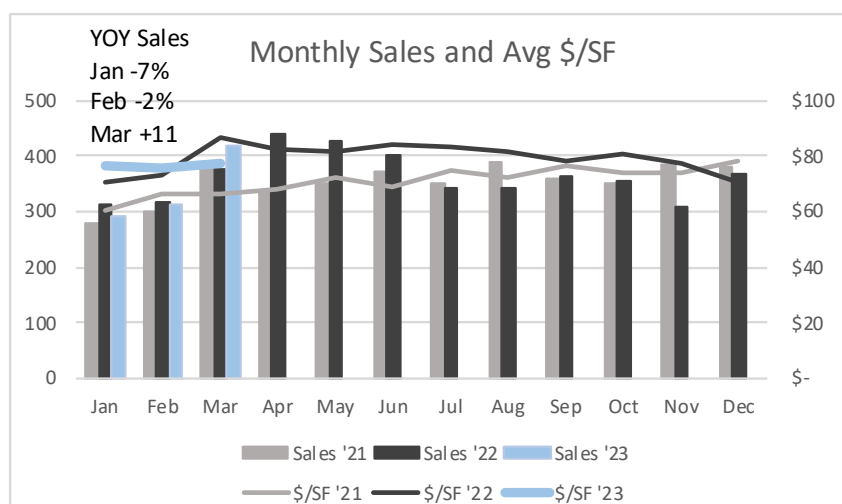
579
NEW PENDING
-2% from last month

418
CLOSED SALES
+34% from last month

\$78
PRICE PER SQ FT
+3% from last month

\$104K
AVG SALE PRICE
+3% from last month

Closed Sales



All Price Ranges

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	1,086	1,020	1,006	2,240	3,112	39%
New Pending	538	589	579	1,332	1,706	28%
Closed Sales	291	312	418	1,007	1,021	1%
Price/SF	\$77	\$76	\$78	\$78	\$77	-1%
Avg Price	\$105,946	\$101,008	\$103,757	\$109,319	\$103,541	-5%

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	697	704	663	1,505	2,064	37%
New Pending	365	357	365	821	1,087	32%
Closed Sales	180	212	277	637	669	5%
Price/SF	\$46	\$45	\$49	\$46	\$47	2%

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	344	289	300	658	933	42%
New Pending	164	212	192	455	568	25%
Closed Sales	94	91	124	334	309	-7%
Price/SF	\$102	\$101	\$105	\$100	\$103	2%

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	45	27	43	77	115	49%
New Pending	9	20	22	56	51	-9%
Closed Sales	17	9	17	36	43	19%
Price/SF	\$131	\$187	\$142	\$159	\$149	-7%

Data source: Realcomp MLS using Great Lakes Repository Data.

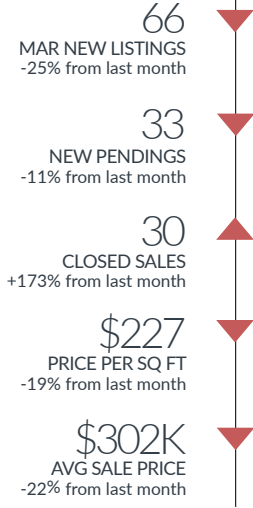


APRIL 2023
HOUSING REPORT

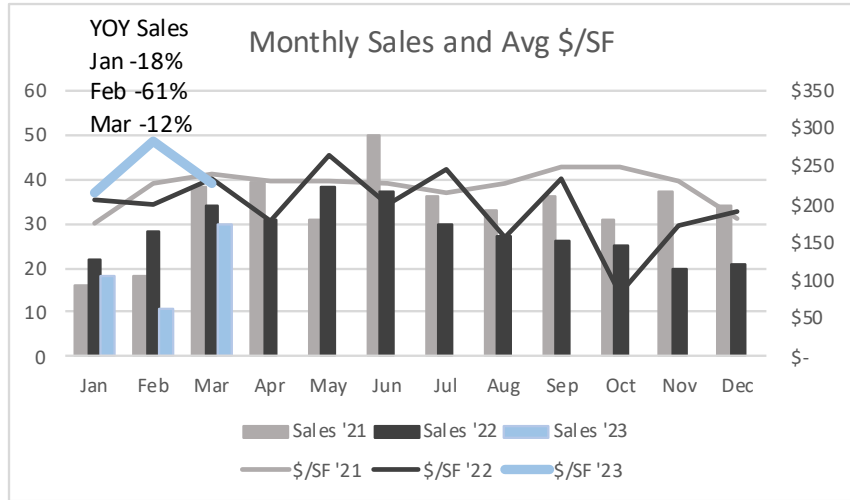
Detroit

Condos/Lofts

MONTHLY



Closed Sales



All Price Ranges

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	84	88	66	219	238	9%
New Pendings	28	37	33	93	98	5%
Closed Sales	18	11	30	84	59	-30%
Price/SF	\$217	\$282	\$227	\$216	\$235	9%
Avg Price	\$246,286	\$390,000	\$302,340	\$268,161	\$301,582	12%
<\$200k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	36	37	18	56	91	63%
New Pendings	7	13	15	32	35	9%
Closed Sales	7	2	13	26	22	-15%
Price/SF	\$100	\$132	\$109	\$118	\$109	-7%
\$200k-\$400k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	33	39	21	111	93	-16%
New Pendings	11	18	10	39	39	0%
Closed Sales	8	4	11	47	23	-51%
Price/SF	\$222	\$238	\$212	\$224	\$219	-2%
>\$400k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	15	12	27	52	54	4%
New Pendings	10	6	8	22	24	9%
Closed Sales	3	5	6	11	14	27%
Price/SF	\$339	\$362	\$373	\$322	\$363	13%

Data source: Realcomp MLS using Great Lakes Repository Data.

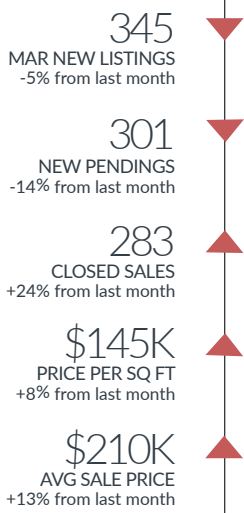


APRIL 2023
HOUSING REPORT

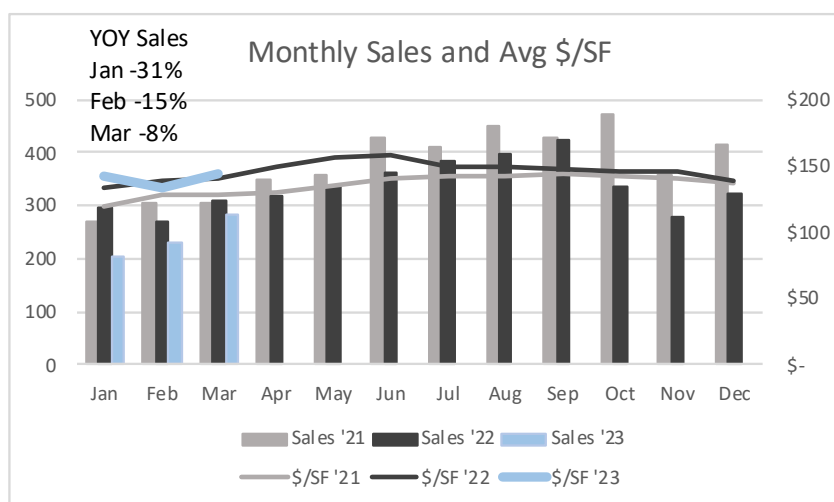
Downriver

Single-Family Homes

MONTHLY



Closed Sales



All Price Ranges

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	388	363	345	997	1,096	10%
New Pending	358	350	301	944	1,009	7%
Closed Sales	204	229	283	876	716	-18%
Price/SF	\$143	\$134	\$145	\$137	\$141	2%
Avg Price	\$177,889	\$185,269	\$210,104	\$183,611	\$192,982	5%

<\$150k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	146	153	110	398	409	3%
New Pending	142	137	109	395	388	-2%
Closed Sales	90	97	97	356	284	-20%
Price/SF	\$112	\$94	\$105	\$107	\$103	-3%

\$150k-\$300k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	186	159	158	402	503	25%
New Pending	174	165	148	406	487	20%
Closed Sales	90	103	132	422	325	-23%
Price/SF	\$150	\$151	\$153	\$146	\$151	3%

>\$300k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	56	51	77	197	184	-7%
New Pending	42	48	44	143	134	-6%
Closed Sales	24	29	54	98	107	9%
Price/SF	\$179	\$162	\$165	\$165	\$167	1%

Data source: Realcomp MLS using Great Lakes Repository Data.



APRIL 2023
HOUSING REPORT

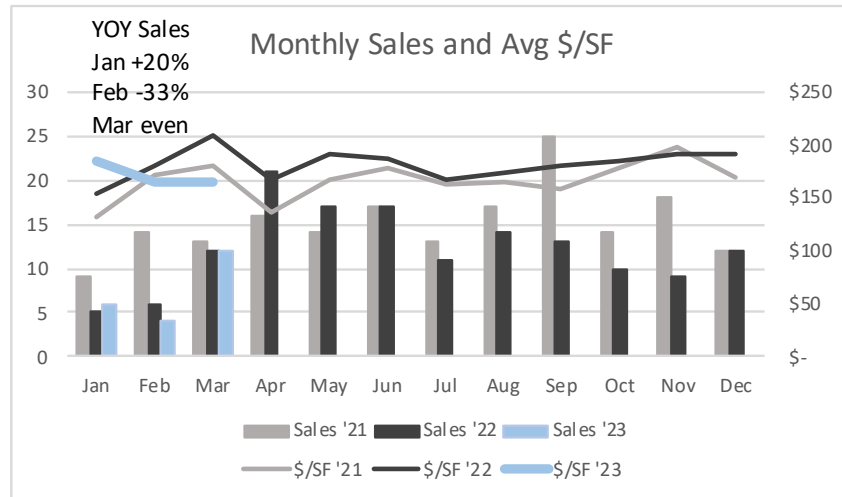
Grosse Ile

Single-Family Homes

MONTHLY



Closed Sales



All Price Ranges

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	15	8	13	55	36	-35%
New Pendings	7	12	5	42	24	-43%
Closed Sales	6	4	12	23	22	-4%
Price/SF	\$183	\$164	\$165	\$184	\$168	-9%
Avg Price	\$325,167	\$423,500	\$541,292	\$474,398	\$460,932	-3%
<\$350k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	6	1	2	16	9	-44%
New Pendings	4	4	1	15	9	-40%
Closed Sales	5	1	4	5	10	100%
Price/SF	\$149	\$149	\$145	\$191	\$147	-23%
\$350k-\$600k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	6	3	7	25	16	-36%
New Pendings	3	7	2	23	12	-48%
Closed Sales	-	3	4	15	7	-53%
Price/SF	#DIV/0!	\$168	\$176	\$179	\$173	-4%
>\$600k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	3	4	4	14	11	-21%
New Pendings	-	1	2	4	3	-25%
Closed Sales	1	-	4	3	5	67%
Price/SF	\$329	#DIV/0!	\$166	\$198	\$182	-8%

Data source: Realcomp MLS using Great Lakes Repository Data.



APRIL 2023
HOUSING REPORT

Livingston County

Single-Family Homes

MONTHLY

201
MAR NEW LISTINGS
-9% from last month

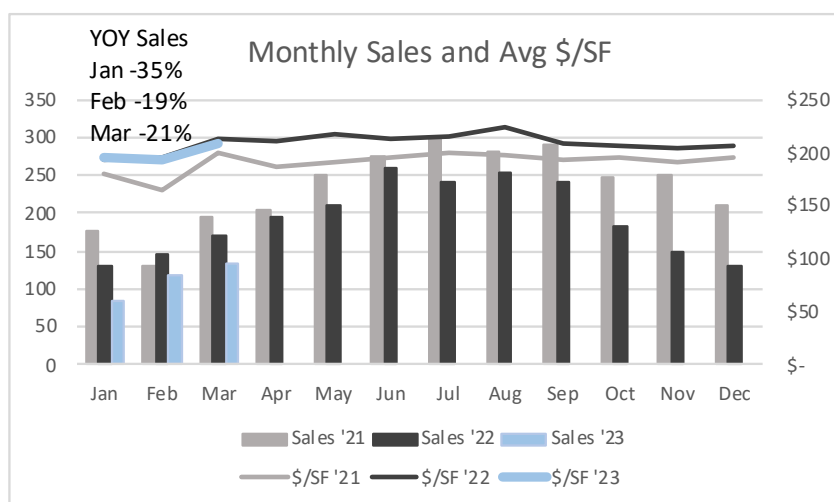
138
NEW PENDING
-27% from last month

134
CLOSED SALES
+15% from last month

\$209K
PRICE PER SQ FT
+8% from last month

\$389K
AVG SALE PRICE
-2% from last month

Closed Sales



All Price Ranges

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	178	221	201	591	600	2%
New Pendings	162	190	138	523	490	-6%
Closed Sales	85	117	134	444	336	-24%
Price/SF	\$196	\$194	\$209	\$202	\$200	-1%
Avg Price	\$366,460	\$395,406	\$388,640	\$406,478	\$385,385	-5%

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	50	50	48	143	148	3%
New Pendings	47	45	33	138	125	-9%
Closed Sales	28	31	39	143	98	-31%
Price/SF	\$168	\$167	\$167	\$166	\$167	1%

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	91	102	95	267	288	8%
New Pendings	78	108	77	243	263	8%
Closed Sales	43	67	70	197	180	-9%
Price/SF	\$195	\$188	\$208	\$190	\$197	3%

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	37	69	58	181	164	-9%
New Pendings	37	37	28	142	102	-28%
Closed Sales	14	19	25	104	58	-44%
Price/SF	\$227	\$234	\$245	\$241	\$237	-2%

Data source: Realcomp MLS using Great Lakes Repository Data.

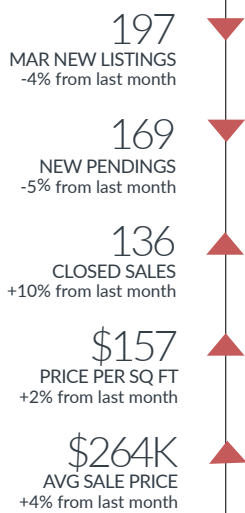


APRIL 2023
HOUSING REPORT

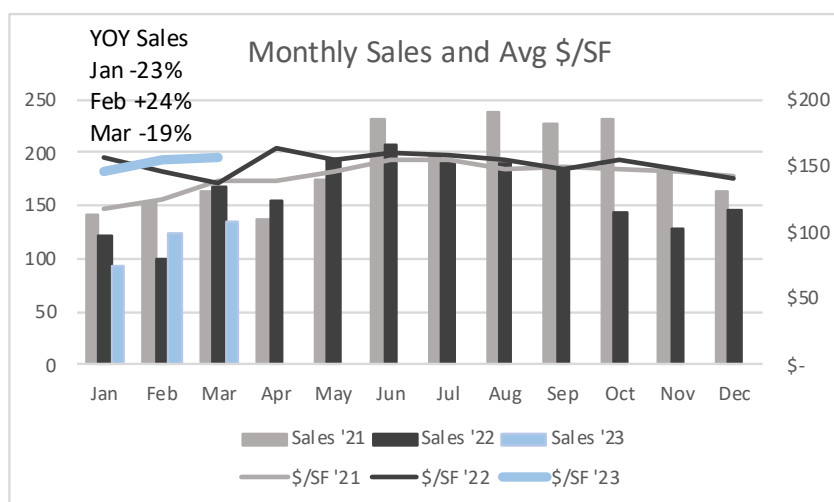
St Clair County

Single-Family Homes

MONTHLY



Closed Sales



All Price Ranges

	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	180	205	197	494	582	18%
New Pending	144	178	169	429	491	14%
Closed Sales	93	124	136	389	353	-9%
Price/SF	\$146	\$154	\$157	\$146	\$153	5%
Avg Price	\$226,681	\$255,186	\$264,477	\$226,437	\$251,256	11%

<\$175k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	52	41	70	189	163	-14%
New Pending	49	49	58	171	156	-9%
Closed Sales	39	41	42	161	122	-24%
Price/SF	\$98	\$102	\$101	\$100	\$100	0%

\$175k-\$350k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	87	95	73	198	255	29%
New Pending	62	99	74	180	235	31%
Closed Sales	40	59	71	171	170	-1%
Price/SF	\$151	\$149	\$148	\$153	\$149	-3%

>\$350k						
	Jan '23	Feb '23	Mar '23	YTD		
				'22	'23	(+/-)
Listings Taken	41	69	54	107	164	53%
New Pending	33	30	37	78	100	28%
Closed Sales	14	24	23	57	61	7%
Price/SF	\$208	\$207	\$224	\$197	\$214	9%

Data source: Realcomp MLS using Great Lakes Repository Data.

